

EUROECHO & other Imaging Modalities 2012

Athens - Greece

05 - 08 Dec 2012

Key4lead Information form



key4lead



Lead gathering opportunities

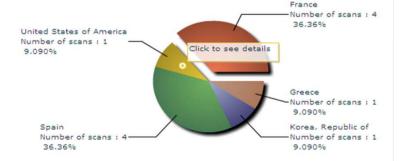
- Simple product to collect contact details during an event.
- Specially designed for :
 - ✓ Easily and quickly gathering a list of visitors to a booth, a symposium, or a sponsored session.
 - ✓ Qualifying the contact's information via « action code »
 Action code examples: to follow up immediately, is interested by , etc.
- The different steps :
- ☐ Before the event:
 - 1. Go to your account (or create your account) on key4events portal and place your order online.
 - 2. Assign each reader a name for easy identification.
 - 3. Configure your action codes for booth usage: (see the next page for more details).
- ☐ During the event:
 - 1. The sales staff should collect their badge readers which will be clearly identified at the badge reader desk
 - 2. On your booth, scan the badges of each participant or visitor,
 - 3. One or more action codes can be scanned to qualify more precisely the nature of the contact,
 - 4. At the end of each day, please go to the badge reader desk to download your scans
 - 5. Our team will upload the data every evening to your account
 - 6. From your account, you can download the full contacts details in a excel file or view aggregated statistics





DELEGATE





Before the Event

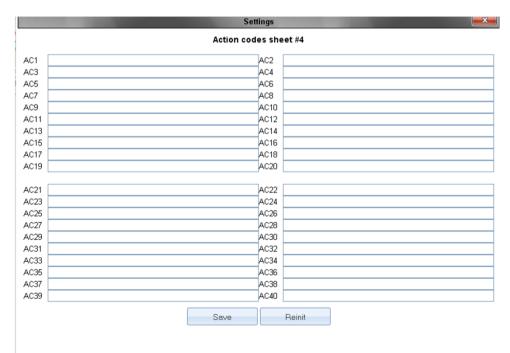


How to customize your Action Codes?



At portal.key4events.com, please do the following:

- 1. Login to your account
- 2. Go to "key4lead" tab
- 3. On the left side, select the Event
- 4. Click on "add an action code sheet"
- 5. Fill in your actions codes (action, name of products etc...)
- 6. Create as many lists as you need
- 7. Save your action codes list(s)
- 8. Link a badge reader to a list
- 9. Print it (must be a laser printer)

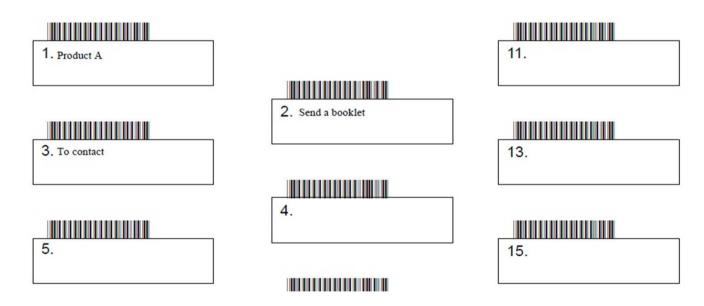


During the Event



How to use the badge reader on site

- Scan the badge of a visitor **FIRST**
- SECONDLY scan one or more Actions Codes if needed



- Scan the next visitor
- Etc.





How to retrieve your data?



At portal.key4events.com:

- 1. Login to your account
- 2. Go to "key4lead" tab
- 3. On the left side, select the Event
 - ✓ Download your data as an Excel file
 - ✓ View your statistics and reports
 - ✓ Filter your contacts in order to send e-mails



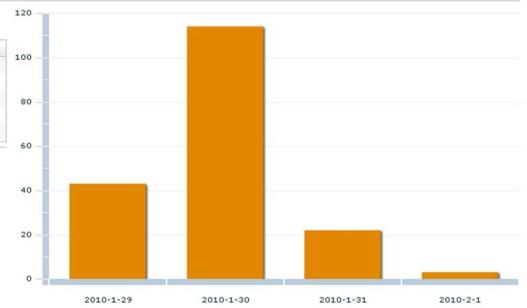




All scans

Global congress information

Day	Persons	Readers	Scans	
1/29/2010	40	2	43	
1/30/2010	108	2	114	
1/31/2010	20	2	22	
2/1/2010	3	2	3	
-	171	2	182	



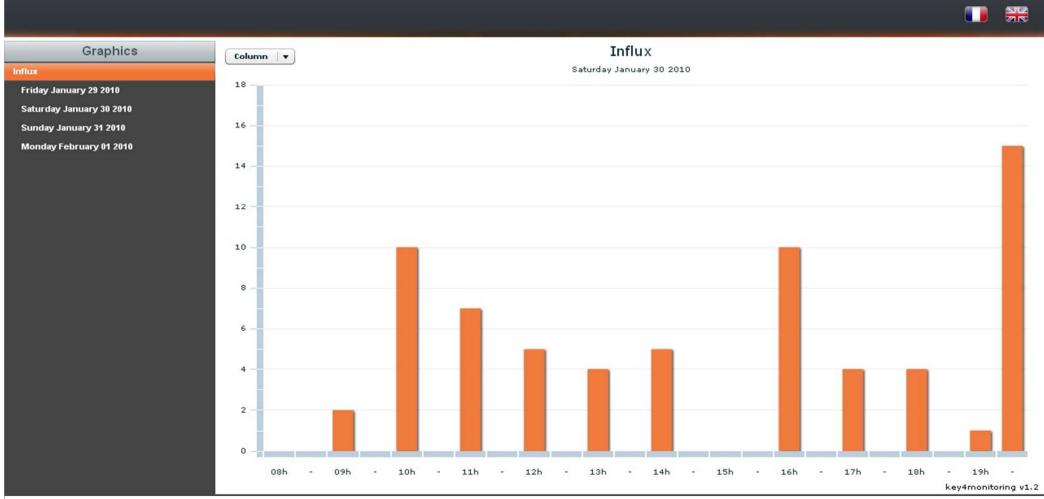
Scans

key4events 1	key4events 2
77	105

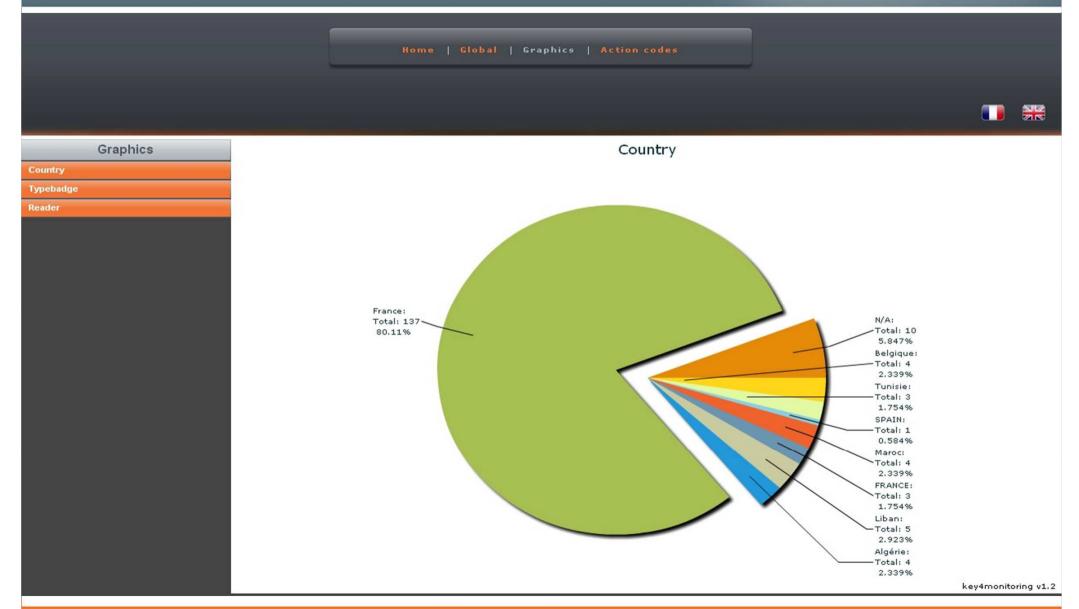
key4monitoring v1.2











Reader

AC1 V

AC2 ▼

Filters: search



AC10 V







Action codes Product B: Total: 38 18.62% AC5: /Total: 12 5.882% AC10: Total: 2 0.980% AC9: Total: 1 0.490% AC6: Total: 1 0.490% Send a booklet: Product A: Total: 7 Total: 134 3.431% 65.68% Interested with partnership: Total: 8 3.921% AC8: Total: 1

0.490%

AC6 ▼

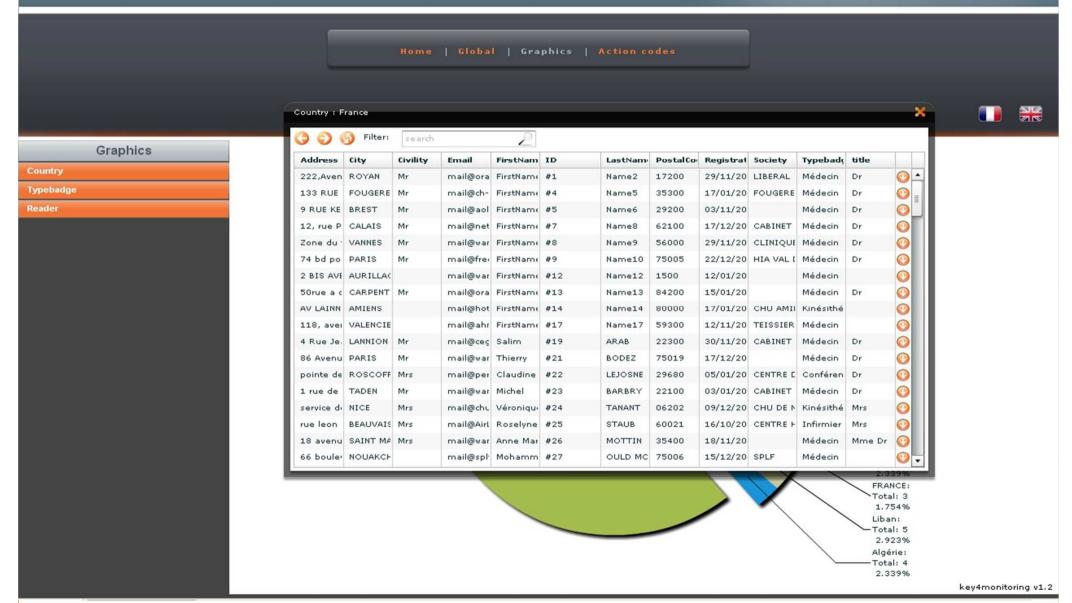
AC1	AC10	AC2	АСЗ	AC4	AC5	AC6	AC8	AC9	Addn	Adres	Cede:	CellPl	City	Civilit	Count	Email	Fax	First	ID	LastN	Phon	Posta	Read	Read	Regis	Servi	Socie	Typel	title	
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×									222,4				ROYA	Mr	Franc	mail@		FirstN	#1	Name		17201	2010	0033	29/11		LIBER	Médan	Prnitori	ng vi

AC4 ▼

AC5 ▼

AC3 ▼





Key4lead - Ordering



To place your order, please go to our platform and create your account on http://portal.key4events.com/event/ee2012?code=49574e

If you need any help, do not hesitate to contact us by mail at key4lead@key4events.com





FIRST BADGE READER with battery charger	290€ excl. VAT
ADDITIONAL BADGE READER with battery charger	120€ excl. VAT