

## **ESC Congress 2010**

Stockholm - Sweden 28 August - 1 September 2010

# **Key4lead Information form**



#### key4lead

## key4-events

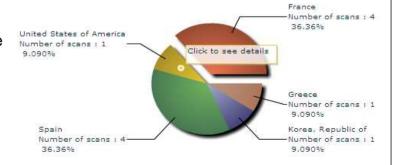
#### **Lead gathering opportunities**

- Simple product for grouping and prioritizing contacts collected during an event.
- Specially designed for :
  - Easily gathering a list of visitors to a booth, a symposium, or a sponsored session.
  - Qualify the contact's information via an « action code »
    - Action code examples: To follow up immediately, is interested by,...
- The different steps:
  - 1. The sales staff are provided with a wireless bar code reader (clearly identified) and scan the badges of each participant or visitor,
  - 2. One or more action codes can be scanned to qualify more precisely the nature of the contact,
  - 3. Each day our team back up the data from the reader,
  - During or after the event, the contacts collected along with a number of statistical reports are available for view or for download (Excel file) via the web client account.







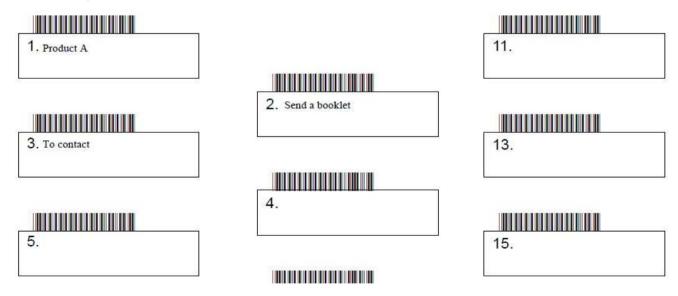


## Key4lead – Paper Version



#### **Steps for one Contact**

- Scan the badge of a visitor
- Scan one or more Actions Codes (Defined by Yourself) from a sheet of Paper



- Scan the next visitor
- The Action Codes appears in the Excel file along with the information from the DB, one line per badge

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#### How get your data?



- During and after the event
  - On your key4portal account you will be able to:
    - Download your data on an Excel file
    - Consult your statistics and reports
    - Create list of contacts and send e-mails



2010-1-31

2010-1-30



#### Scans

2010-1-29

key4events 1	key 4events 2
77	105

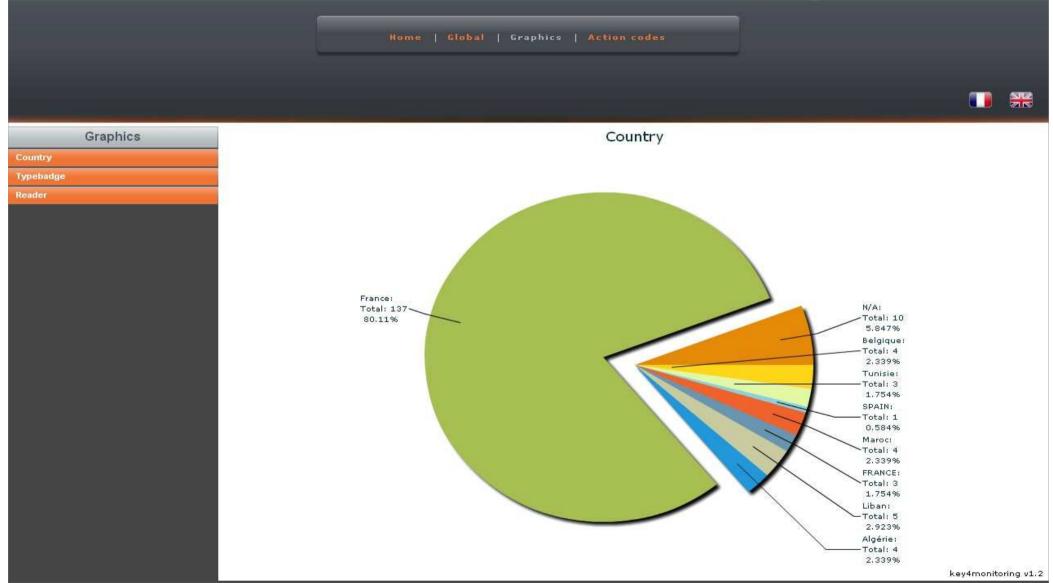
key4monitoring v1.2

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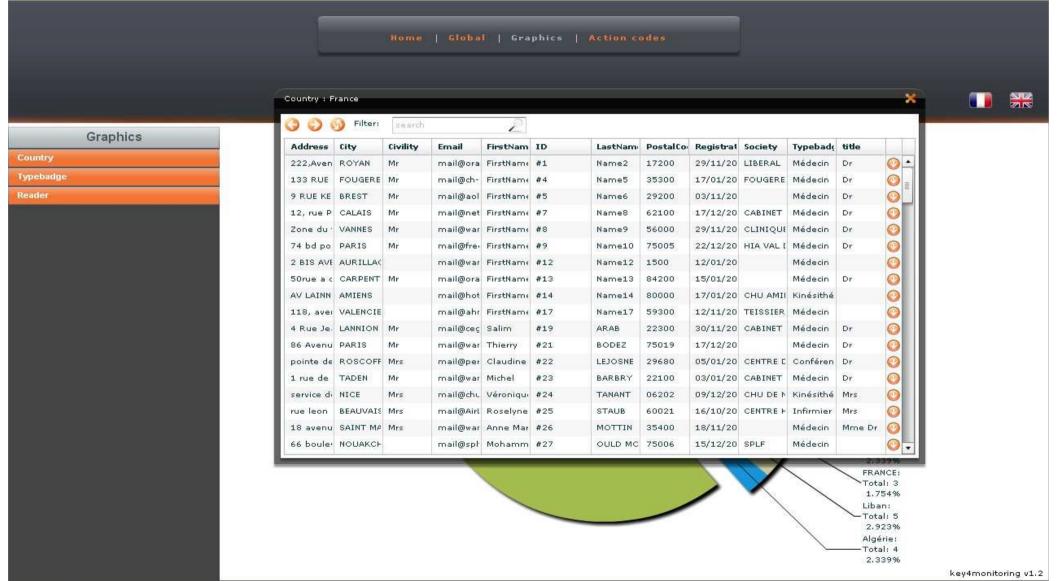












#### **Key4lead - Ordering**



To place your order, please go to our platform and create your account on <a href="http://portal.key4events.com/event/esc2010?code=354028">http://portal.key4events.com/event/esc2010?code=354028</a>

If you need any help, do not hesitate to contact us by mail at <a href="mailto:contact@key4events.com">contact@key4events.com</a>

## **Key4lead - Pricing**



FIRST BADGE READER with battery charger	290€ excl. VAT
ADDITIONAL BADGE READER with battery charger	120€ excl. VAT