

ICNC10

Amsterdam, The Netherlands 15 May - 18 May 2011

Key4lead Information form



key4lead

Lead gathering opportunities

- Simple product to collect contact details during an event.
- Specially designed for :
 - Easily and quickly gathering a list of visitors to a booth, a symposium, or a sponsored session.
 - Qualifying the contact's information via « action code »
 Action code examples : to follow up immediately, is interested by , etc.

• The different steps :

Before the event:

- 1. Go to your account (or create your account) on key4events portal and place your order online.
- 2. Assign each reader a name for easy identification.
- 3. Configure your action codes for booth usage: (see the next page for more details).
- During the event:

1. The sales staff should collect their badge readers which will be clearly identified at the badge reader desk

- 2. On your booth, scan the badges of each participant or visitor,
- 3. One or more action codes can be scanned to qualify more precisely the nature of the contact,
- 4. At the end of each day, please go to the badge reader desk to download your scans
- 5. Our team will upload the data every evening to your account
- 6. From your account, you can download the full contacts details in a excel file or view aggregated statistics



key4events

Before the Event

key4events

How to customize your Action Codes?



At portal.key4events.com, please do the following:

- 1. Login to your account
- 2. Go to "key4lead" tab
- 3. On the left side, select the Event
- 4. Click on "add an action code sheet"
- 5. Fill in your actions codes (action, name of products etc...)
- 6. Create as many lists as you need
- 7. Save your action codes list(s)
- 8. Link a badge reader to a list
- 9. Print it (must be a laser printer)

	Action codes sheet #4	
AC1	AC2	
AC3	AC4	
AC5	AC6	
AC7	AC8	
AC9	AC10	
AC11	AC12	
AC13	AC14	
AC15	AC16	
AC17	AC18	
AC19	AC20	
AC21	AC22	
AC23	AC24	
AC25	AC26	
AC27	AC28	
AC29	AC30	
AC31	AC32	
AC33	AC34	
AC35	AC36	
AC37	AC38	
AC39	AC40	

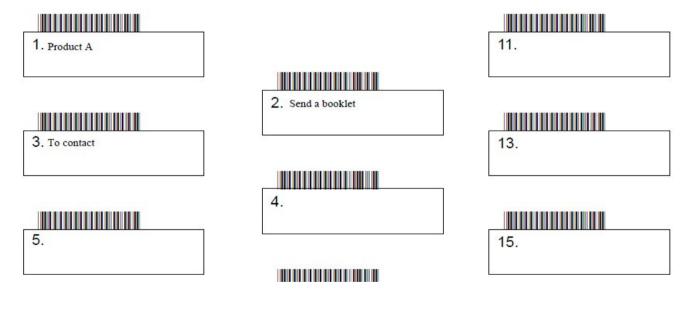
Settings

During the Event



How to use the badge reader on site

- Scan the badge of a visitor **FIRST**
- SECONDLY scan one or more Actions Codes if needed



- Scan the next visitor
- Etc.

During and After the Event



How to retrieve your data?



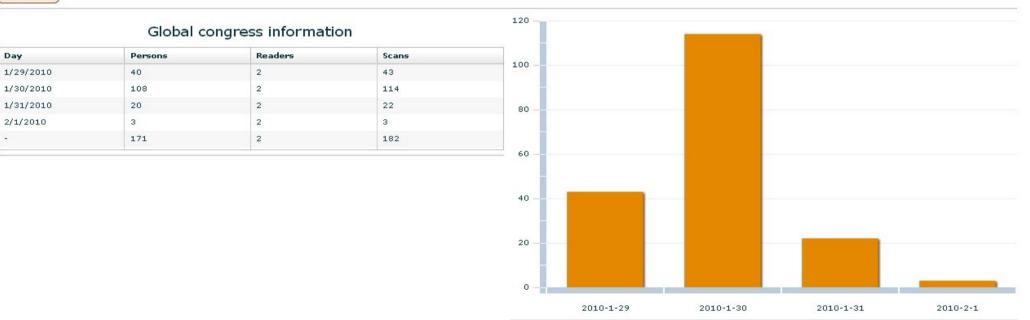
At portal.key4events.com:

- 1. Login to your account
- 2. Go to "key4lead" tab
- 3. On the left side, select the Event
 - ✓ Download your data as an Excel file
 - ✓ View your statistics and reports
 - ✓ Filter your contacts in order to send e-mails



All scans

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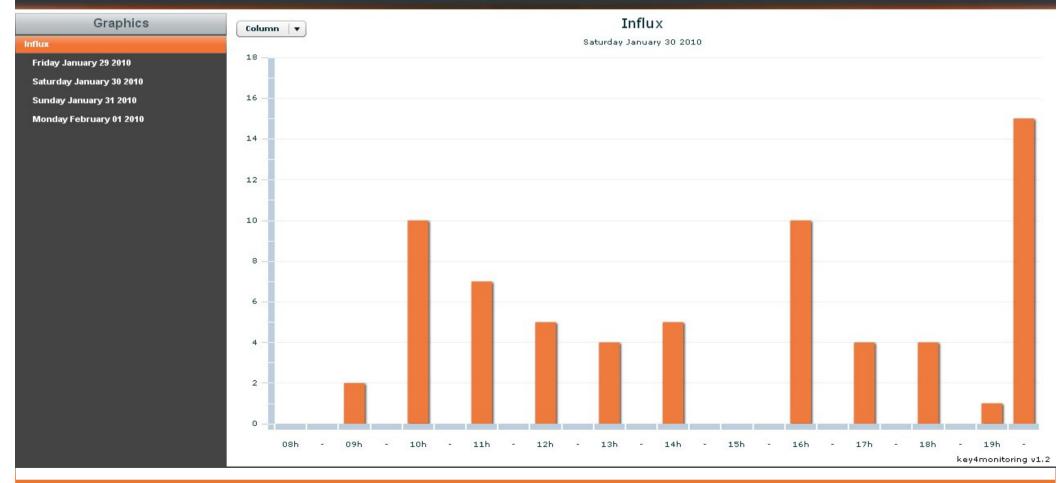
Scans

key4events 1	key4events 2
77	105

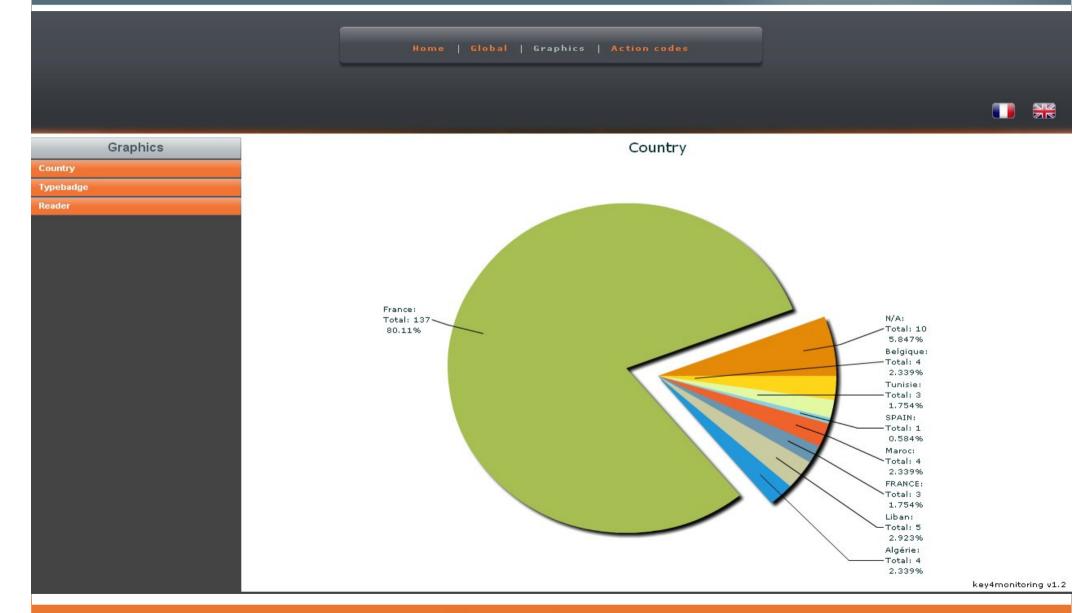
key4monitoring v1.2



Home | Global | Graphics | Action codes









AC10: Total: 2 0.980% AC9:

	AC6: Total: 1 0.490% Send a booklet:
Product A: Total: 134 65.68%	Total: 7 3.431% Interested with partnership:
	Total: 8 3.921% AC8:
	Total: 1 0.490%

Filters:	search	20	Reader	•	AC1 •	AC2 -	AC3 -	_AC4 •	AC5 -	AC6 -	AC8 -	AC9 -	AC10 -
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AC1	AC10	AC2	AC3	AC4	AC5	AC6	AC8	AC9	Addm	Adre:	Cede:	CellPl	City	Civilit	Count	Email	Fax	First	ID	LastN	Phone	Posta	Read	Read	Regis	Servi	Socie	Typeł	title	
	×		×	×		×	×	×						Mrs				FirstN	#0	Name			2010	0032	07/01		VITAL	Expos		0 -
×									222,A				ROYA	Mr	Franc	mail@		FirstN	#1	Name		1720	2010	0033	29/11		LIBER	Méda	monitor	ng v

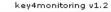


1.754% Liban: -Total: 5 2.923% Algérie: -Total: 4 2.339%

Home | Global | Graphics | Action codes

Address	City	Civility	Email	FirstNam	ID	LastNam	PostalCo	Registrat	Society	Typebadç	title	
22,Aven	ROYAN	Mr	mail@ora	FirstName	#1	Name2	17200	29/11/20	LIBERAL	Médecin	Dr	C
33 RUE	FOUGERE	Mr	mail@ch-	FirstName	#4	Name5	35300	17/01/20	FOUGERE	Médecin	Dr	0
RUE KE	BREST	Mr	mail@aol	FirstName	#5	Name6	29200	03/11/20		Médecin	Dr	0
2, rue P	CALAIS	Mr	mail@net	FirstName	#7	Name8	62100	17/12/20	CABINET	Médecin	Dr	C
one du ·	VANNES	Mr	mail@war	FirstName	#8	Name9	56000	29/11/20	CLINIQUE	Médecin	Dr	C
4 bd po	PARIS	Mr	mail@fre	FirstName	#9	Name10	75005	22/12/20	HIA VAL I	Médecin	Dr	C
BIS AVE	AURILLAC		mail@war	FirstName	#12	Name12	1500	12/01/20		Médecin		C
Orue a c	CARPENT	Mr	mail@ora	FirstName	#13	Name13	84200	15/01/20		Médecin	Dr	C
V LAINN	AMIENS		mail@hot	FirstName	#14	Name14	80000	17/01/20	CHU AMII	Kinésithé		C
18, avei	VALENCIE		mail@ahr	FirstName	#17	Name17	59300	12/11/20	TEISSIER	Médecin		C
Rue Je.	LANNION	Mr	mail@ceç	Salim	#19	ARAB	22300	30/11/20	CABINET	Médecin	Dr	C
6 Avenu	PARIS	Mr	mail@war	Thierry	#21	BODEZ	75019	17/12/20		Médecin	Dr	C
ointe de	ROSCOFF	Mrs	mail@per	Claudine	#22	LEJOSNE	29680	05/01/20	CENTRE E	Conféren	Dr	C
rue de	TADEN	Mr	mail@war	Michel	#23	BARBRY	22100	03/01/20	CABINET	Médecin	Dr	C
ervice di	NICE	Mrs	mail@chu	Véroniqu	#24	TANANT	06202	09/12/20	CHU DE N	Kinésithé	Mrs	C
ue leon	BEAUVAIS	Mrs	mail@Airt	Roselyne	#25	STAUB	60021	16/10/20	CENTRE F	Infirmier	Mrs	C
8 avenu	SAINT MA	Mrs	mail@war	Anne Mar	#26	MOTTIN	35400	18/11/20		Médecin	Mme Dr	C
6 boule	NOUAKCH		mail@spl [.]	Mohamm	#27	OULD MC	75006	15/12/20	SPLF	Médecin		C

Graphics Country Typebadge Reader





To place your order, please go to our platform and create your account on http://portal.key4events.com/event/icnc10?code=ea88fd

If you need any help, do not hesitate to contact us by mail at <u>contact@key4events.com</u>

Key4lead - Pricing



FIRST BADGE READER with battery charger	290€ excl. VAT
ADDITIONAL BADGE READER with battery charger	120€ excl. VAT