

Heart Failure 2012

Belgrade, Serbia 19 May- 22 May 2012

Key4lead Information form



key4lead



Lead gathering opportunities

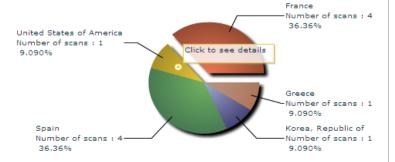
- Simple product to collect contact details during an event.
- Specially designed for:
 - Easily and quickly gathering a list of visitors to a booth, a symposium, or a sponsored session.
 - Qualifying the contact's information via « action code » Action code examples: to follow up immediately, is interested by , etc.
- The different steps:
- Before the event:
 - Go to your account (or create your account) on key4events portal and place your order online. 1.
 - 2. Assign each reader a name for easy identification.
 - 3. Configure your action codes for booth usage: (see the next page for more details).
- During the event:
 - The sales staff should collect their badge readers which will be clearly identified at the badge reader 1. desk
 - 2. On your booth, scan the badges of each participant or visitor,
 - 3. One or more action codes can be scanned to qualify more precisely the nature of the contact,
 - 4. At the end of each day, please go to the badge reader desk to download your scans
 - 5. Our team will upload the data every evening to your account
 - From your account, you can download the full contacts details in a excel file or view aggregated statistics







DELEGATE



Before the Event

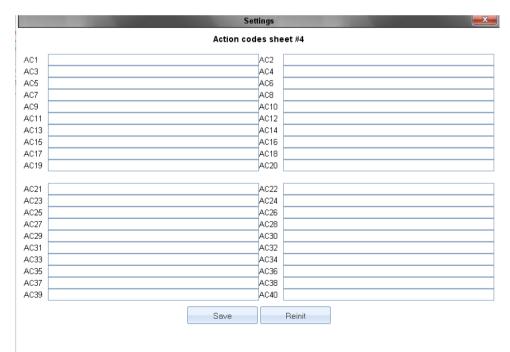


How to customize your Action Codes?



At portal.key4events.com, please do the following:

- 1. Login to your account
- 2. Go to "key4lead" tab
- 3. On the left side, select the Event
- 4. Click on "add an action code sheet"
- 5. Fill in your actions codes (action, name of products etc...)
- 6. Create as many lists as you need
- 7. Save your action codes list(s)
- 8. Link a badge reader to a list
- 9. Print it (must be a laser printer)

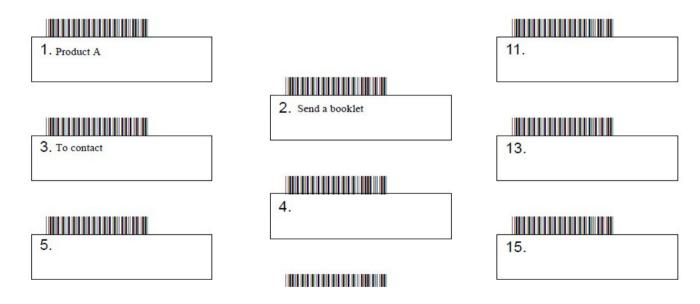


During the Event



How to use the badge reader on site

- Scan the badge of a visitor **FIRST**
- SECONDLY scan one or more Actions Codes if needed



- Scan the next visitor
- Etc.





How to retrieve your data?



At portal.key4events.com:

- 1. Login to your account
- 2. Go to "key4lead" tab
- 3. On the left side, select the Event
 - Download your data as an Excel file
 - ✓ View your statistics and reports
 - ✓ Filter your contacts in order to send e-mails



Home | Global | Graphics | Action codes

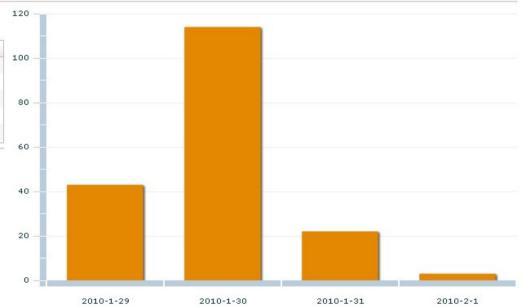




All scans

Global congress information

Day	Persons	Readers	Scans	
1/29/2010	40	2	43	
1/30/2010	108	2	114	
1/31/2010	20	2	22	
2/1/2010	3	2	3	
2	171	2	182	



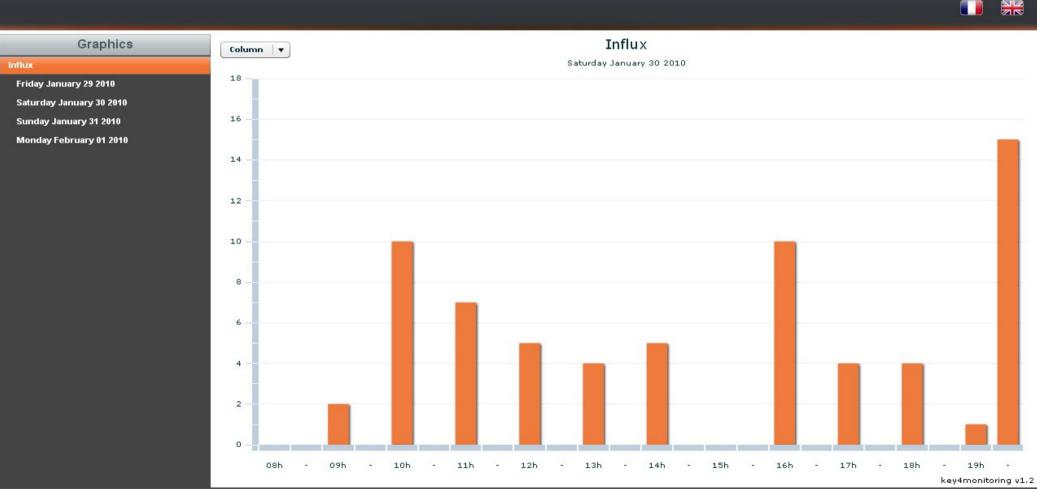
Scans

key4events 1	key 4events 2
77	105

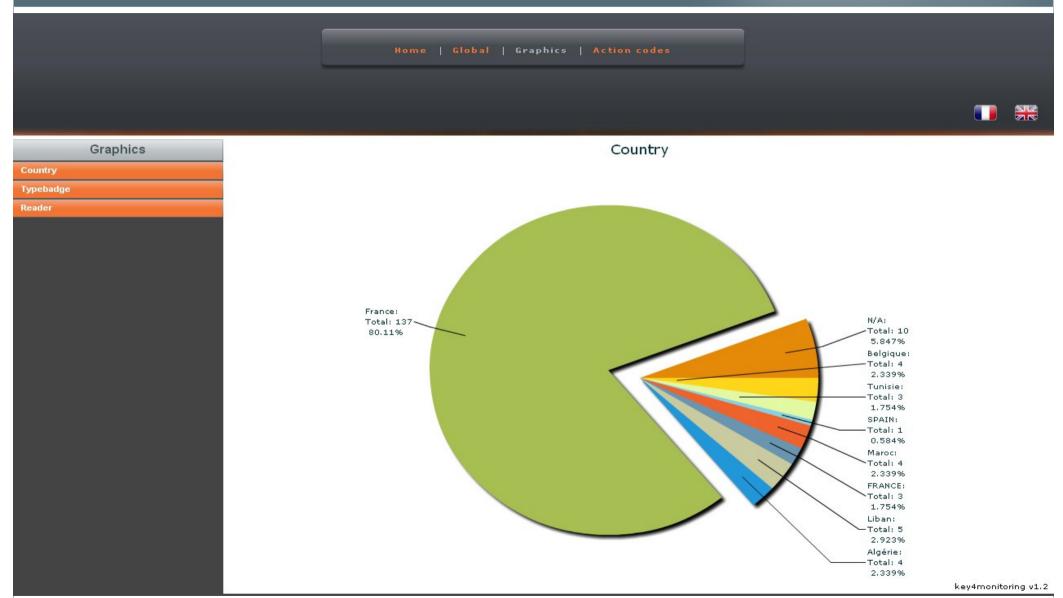
key4monitoring v1.2



Home | Global | Graphics | Action codes







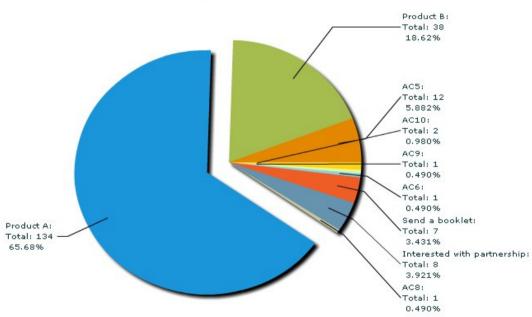






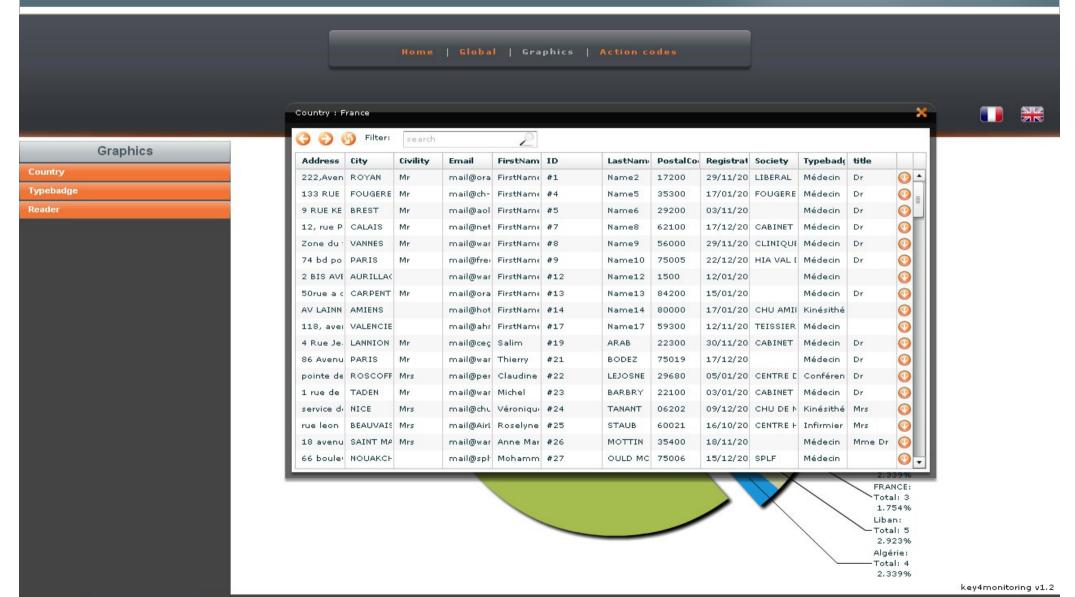


Action codes



AC1	AC10	AC2	AC3	AC4	AC5	AC6	AC8	AC9	Addm	Adres	Cede:	CellPl	City	Civilit	Count	Email	Fax	First	ID	LastN	Phon	Posta	Read	Read	Regis	Servi	Socie	Typel ti	de
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Key4lead - Ordering



To place your order, please go to our platform and create your account on http://portal.key4events.com/event/hf2012?code=317ae2

If you need any help, do not hesitate to contact us by mail at key4lead@key4events.com





FIRST BADGE READER with battery charger	290€ excl. VAT
ADDITIONAL BADGE READER with battery charger	120€ excl. VAT