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ESC Congress 2014 Industry Site Visit

Introduction & Welcome

Isabel Bardinet CEO

30 August – 3 September www.escardio.org/ESC2014



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<u>Agenda</u>

- Introduction
- Welcome address
- Presentation of city amenities
- Presentation of convention centre
- Expectations for ESC Congress 2014:
 - Key figures
 - Scientific Programme
 - Venue Layout
 - Industry Prospectus

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Isabel Bardinet Prof. Vardas (by video) Pere Duran Agustín Cordón

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Ben Hainsworth Prof. Keith Fox Nata Nambatingué Fabrice Calabrese

11:30 - 13:00 Guided Tour

 13:00 - 15:00 Buffet Lunch & Discussions with ESC Teams (appointments will be organised with ESC Hotel Team only – all other ESC Teams will be available for discussions throughout the afternoon)

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Today's objectives

Rediscover Barcelona

Rediscover the building for ESC Congress 2014 & the exhibition Hall

Learn about the programme

Meet the teams & review opportunities for industry



APPERENTS.



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Key Figures

Ben Hainsworth Director Congresses & Meetings Division

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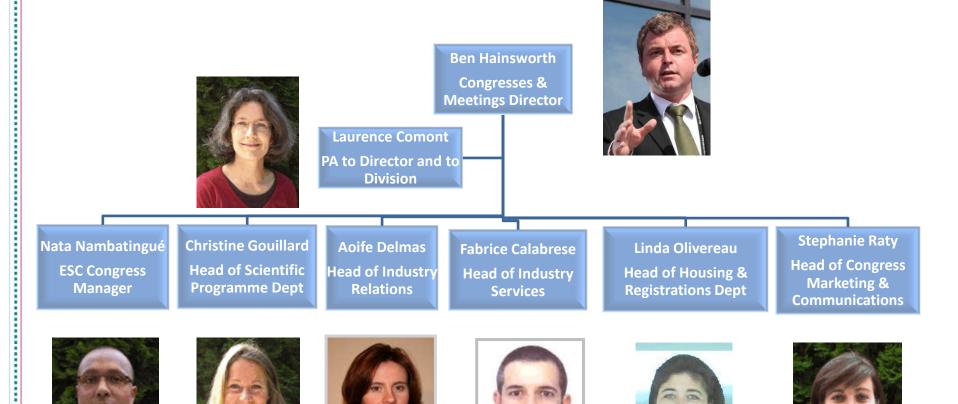
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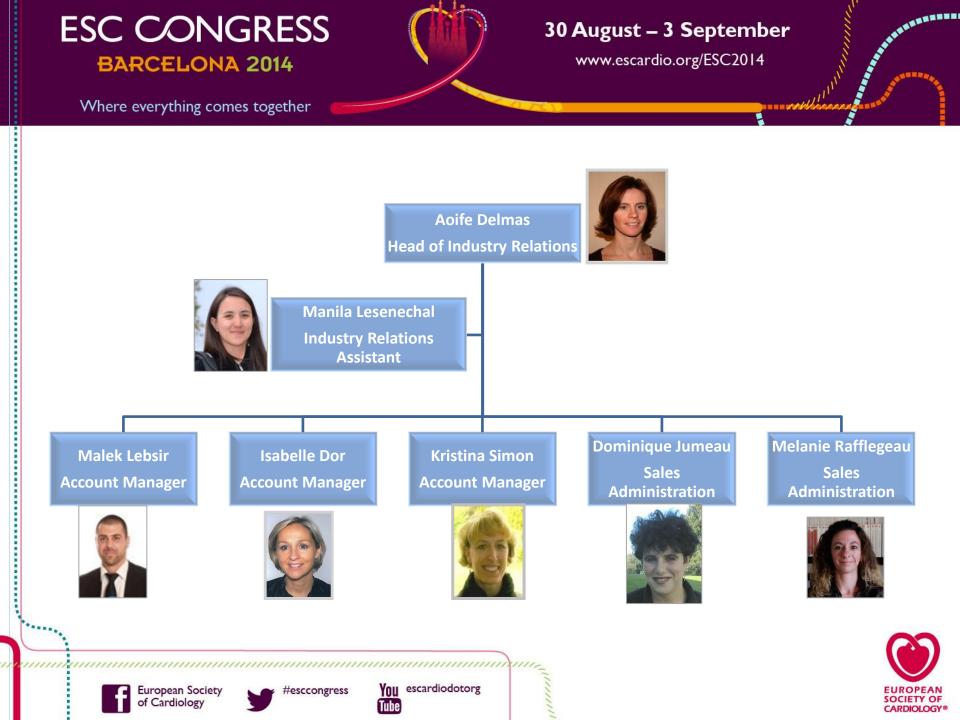
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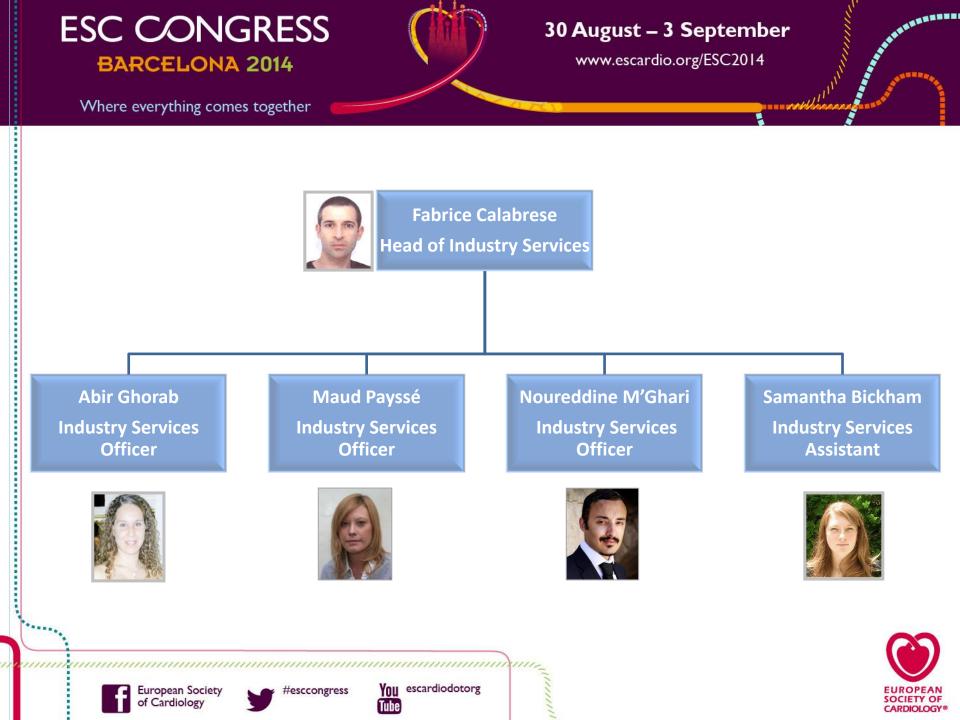
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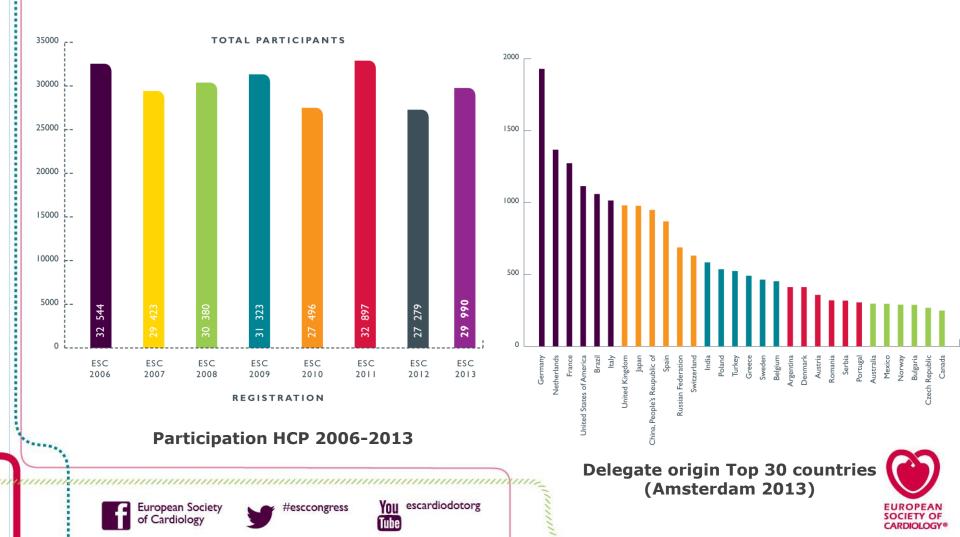
A Manual Manua







The premier conference for global cardiology professionals





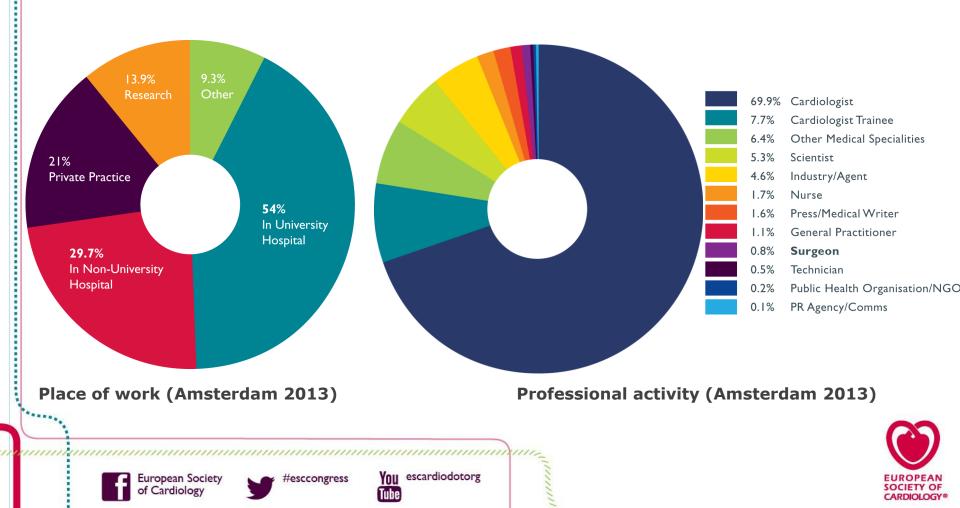
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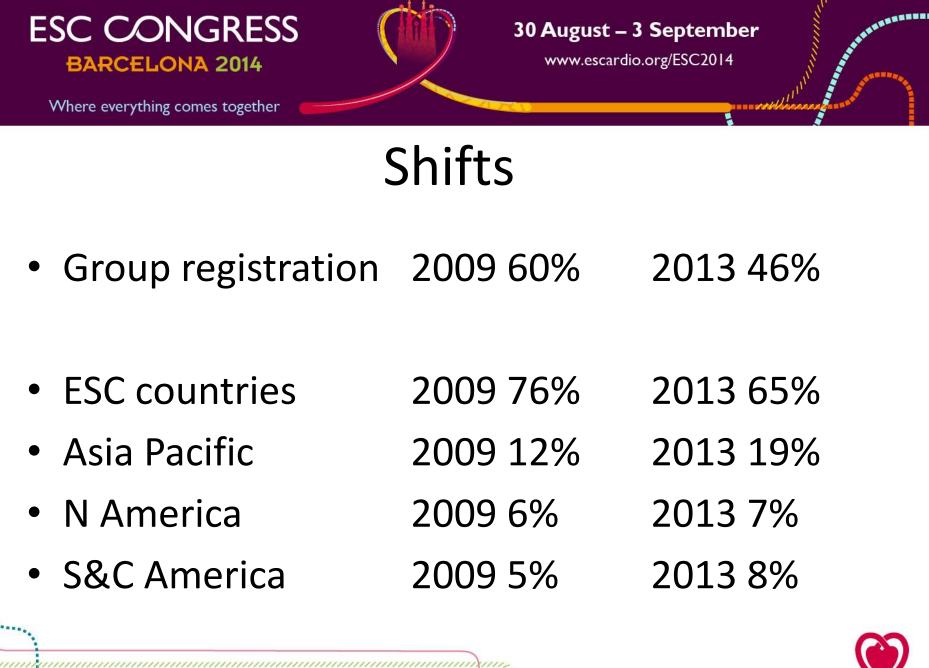
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Delegate Profile





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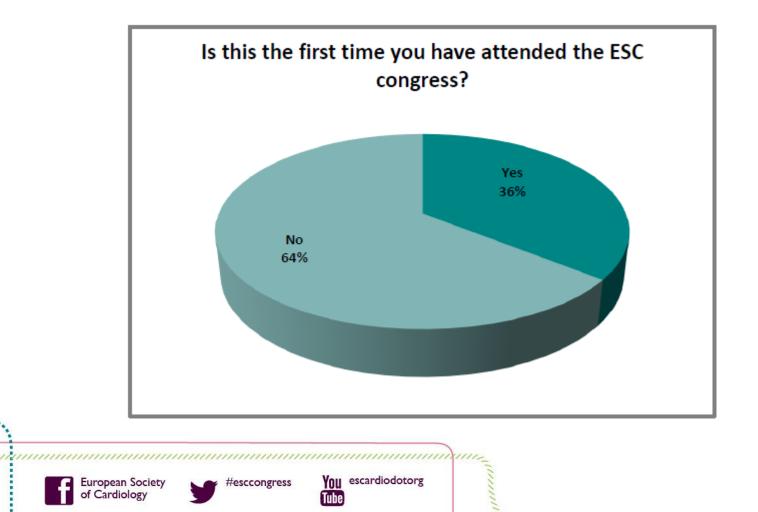
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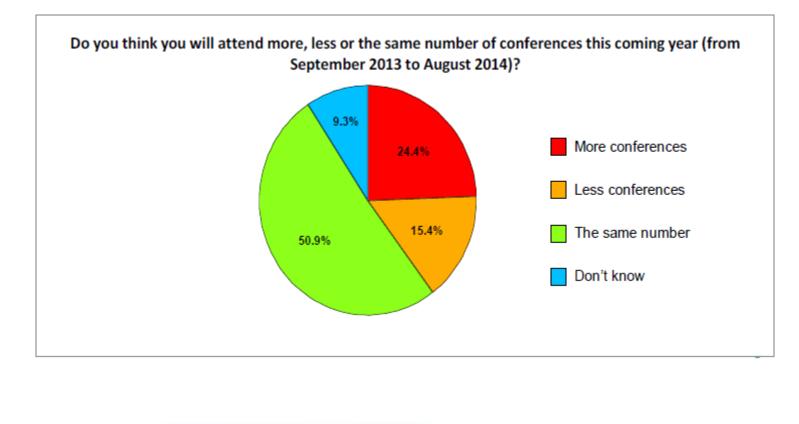
Extracts from the ESC Congress 2013 Market research







Extracts from the ESC Congress 2013 Market research









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Barcelona: a very attractive destination for ESC Congress

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- In 1992, 1999, 2006 & 2009 Barcelona has always attracted more participants than previous annual event
- 32 500 total participants in 2006
- 31 300 total participants in 2009









Hotel Accommodation

ESC has 17 411 hotel rooms – in Amsterdam we managed almost 70 000 room nights !

City Centre	Total ESC Contingent		
5 * Hotels	2 750		
4* Hotels	10 216		
3* Hotels	3 205		
2* Hotels	260		
TOTAL	16 431		

Near surrounding areas	Total ESC Contingent
4* Hotels	780
3* Hotels	200
TOTAL	980

The local agent assisting the ESC is Barceló Congresos







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Innovations @ ESC Congress







MOBILE APP STATIONS



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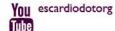
ESC CONGRESS 365 STATIONS



POSTER AREA









ESC Congress digital content all year long











ESC CONGRESS MOBILE APP



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ESC 2013 Mobile App

- Disseminate ESC Congress scientific prog. & general information easily to participants
- Abstracts/slides/webcasts available in the app (ESC Congress 365)
 - **2013: 18 236 downloads** = 74% of physicians 2011: 43%, 2012: 55%

 Available for consultation on app stations throughout the congress centre





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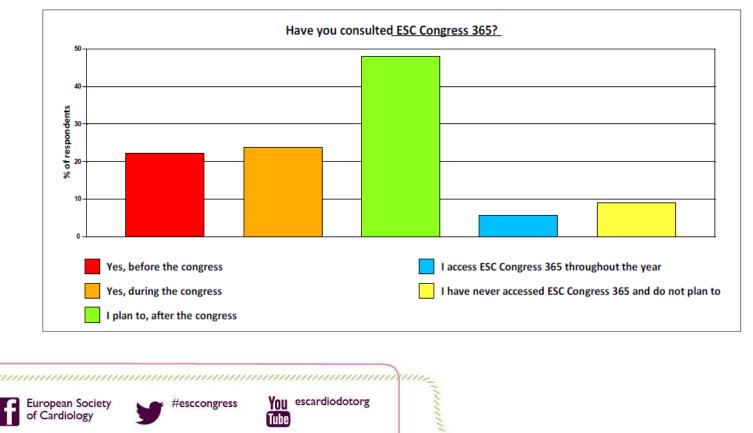




Use of ESC Congress 365



22.1% of respondents had viewed ESC Congress 365 prior to attending in Amsterdam.
23.8% claimed they would access this resource during the congress; and 48.1% claimed they would access the resource after their congress experience.





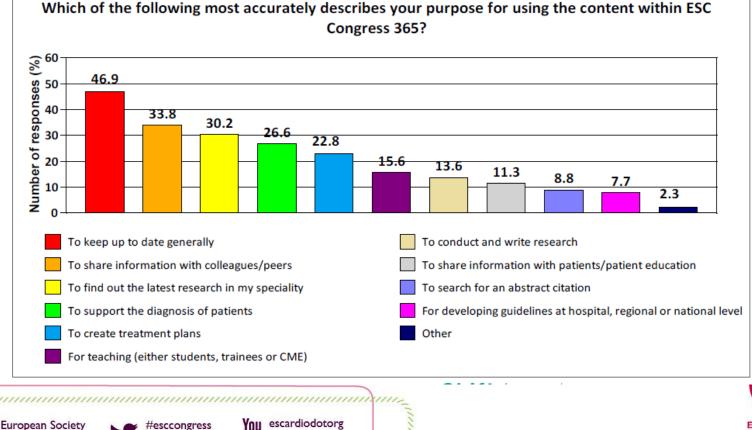


ESC Congress 365 - purpose of use

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The ESC Congress 365 fulfils a variety of uses for delegates:







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Digital and Remote ESC Congress 2013 in figures

- ESC Daily News
- ESC Congress 365
- Top Tweet reached
- Congress Reports
- Facebook
- Press coverage 2013 mobile app
- Congress in Review
- Guidelines app

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• Best of ESC Congress

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- ESC.TV
- Live Stream

90 000 opens 800 000 views this year 90 000 unique users 65 000 people 35 000 visits 24 500 likes 3 914 articles, €2 067 859 value ESC 18 000 downloads 300 000, 7 languages, 61 countries 60 000 guidelines downloadsed 4 000 log ons 24 000 viewers 42 000 views



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Scientific Programme

Prof. Keith FOX CPC Chair 2013-2014

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AMSTERDAM 2013

Most scientific sessions, except satellite symposia, are arranged by topics in themed villages

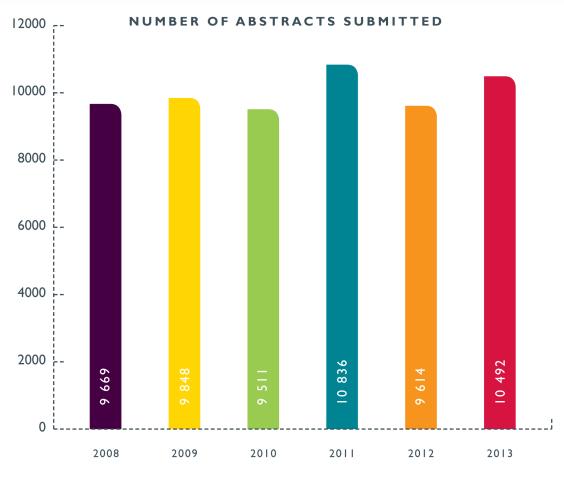




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ESC CONGRESSES Abstract submission 2008 - 2013

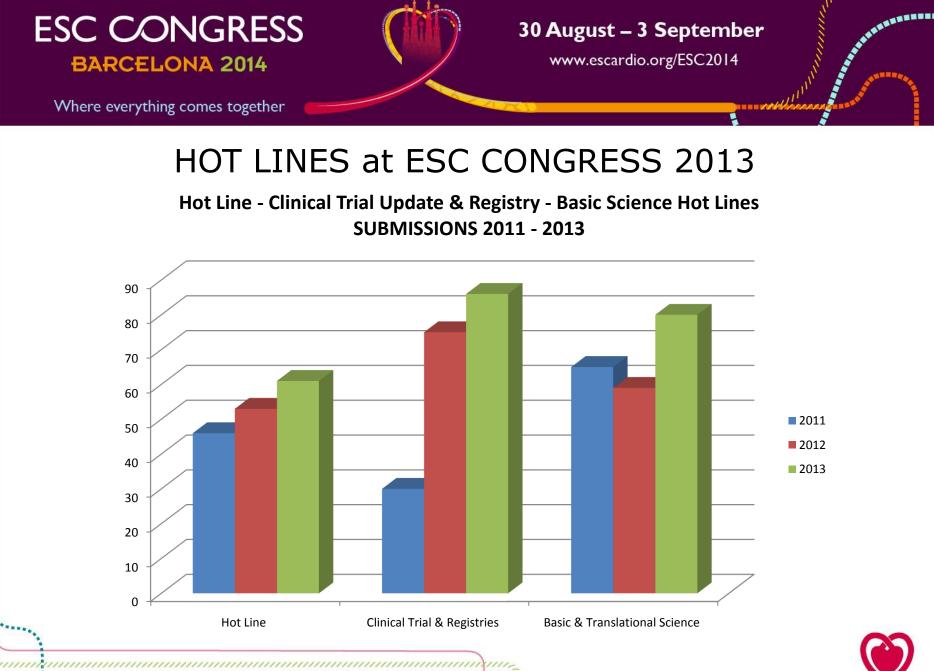




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432 Scientific Sessions

		Pre-	Grand
Zone	Abstract	arranged	Total
Central Village	36	59	95
Village 1	11	25	36
Village 2	12	26	38
Village 3	8	31	39
Village 4	9	28	37
Village 5	13	23	36
Village 6	8	31	39
Village 7	13	25	38
Village 8	9	24	33
Village 9	21	20	41
Grand Total	139	293	432



A Martin Barray







ESC Congress: the future of medical education

- Robust, reliable and proven forum for scientific exchange- Leading Congress
- Innovation in content, format, delivery and overall experience: Dynamic
- Multidisciplinary scientific spotlight: "Innovation and the Heart"
- Delegate diversity: professional & demographic Multinational
- Unique opportunities for healthcare industry Collaborations

• Congress 365 - smart and functional content all year long to enhance interaction during the event and to intensify engagement all year long- **Novel educational** and interactive medium







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NEW SCIENTIFIC PROGRAMME TRACKS

Congress Schedule Posters & moderated posters - Saturday 31 august Meet The Experts held on Tuesday 13:00 – 15:00

Congress Tracks



Guidelines into Practice



Science in Practice

A Day With The Legends

Initiatives Best Poster Awards & Poster Discussant Programme

More Hot line & Clinical Trial Update Sessions In answer to the Record Number of Submissions received New Format for Presentation – more time for discussions











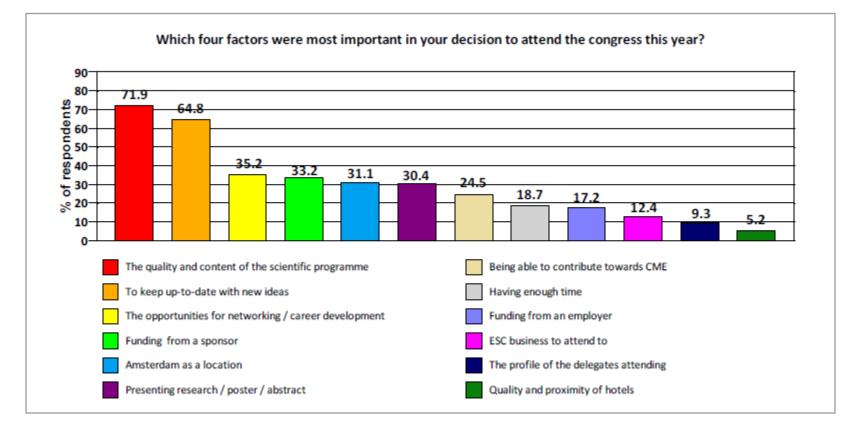


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The impact of the congress on clinical practice

A

There were no

differences by age, ESC membership

or role - indicating

significant

perhaps all

groupings are

equally well

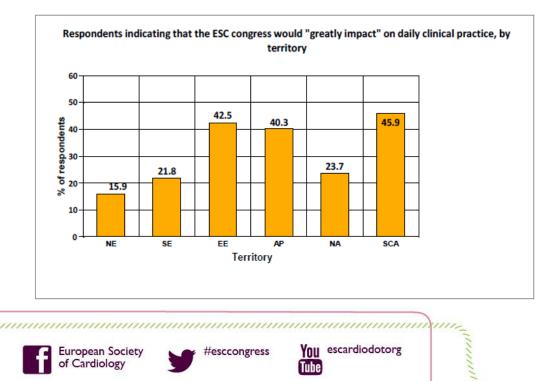
catered for.

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SOCIETY OF

CARDIOLOGY

- 86.9% of respondents indicated attending the conference would either greatly or somewhat improve their daily clinical practice.
- Respondents from Eastern Europe and South and Central America were particularly likely to predict a great impact on daily clinical practice.





"Innovation and the Heart"

To highlight innovations in research, innovations in science, innovations in clinical practice, innovations in quality of care, innovations in education...

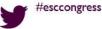
Innovations will change our practice of cardiology in the future and improve the quality of care for cardiac patients







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ESC Congress 365:

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Access ESC Congress content, online, all year long, without subscription



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- Webcasts, Weblinks
- Abstracts Online
- e-Library, e-Slides
- ESC Congress.TV
- ESC Congress reports
- Best of ESC Congress
- Live streaming sessions
- News and reports from the Congress
- 71 000 online visits
- 200 000 page views

(over 8 months, 1 Jan-31 Aug 2013)

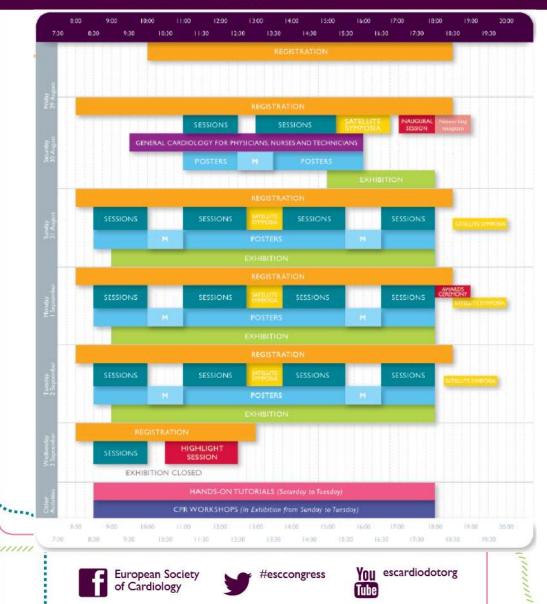
- 81 913 views of slide sets
- 34 917 views of abstracts
- 23 161 views of webcasts
- 8 432 views of reports

(over 1 month, 20 Aug-30 Sept 2013)



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Saturday:

Posters: 11:00 - 16:00 ESC Sessions 13:30 - 15:00 Industry Sessions 15:30-17:00

No more Lunch time ESC Sessions during Industry Sessions slots.

Tuesday

ESC Sessions 14:00 – *15:30* ESC Sessions 16:30 – 18:00 Industry Sessions 18:15– 19:45



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Topics

Central Village

Hot Topics, Special Sessions, The Hub, **Poster Area, Global Focus**

Villages 1

Cardiac Imaging & Cardiac Anatomy

Villages 2

Basic Science

Villages 3

Hypertension

Villages 4

Congenital, Valvular Myopericardial Diseases & Pulmonary Circulation

Villages 5

Interventional Cardiology & Surgery

Villages 6

Heart Failure

Villages 7

Ischaemia & Coronary Artery Disease

Villages 8 **Prevention & Rehabilitation**

Villages 9

Arrhythmias & Pacing



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Innovations in 2014

New Topic List – topics added

New Sessions

In the Hub in Central Village

NEW! Global Focus Sessions

A Day With Legends featuring Meet the Legends & ESC Named Lecture More Hubs and Interactive Sessions

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New! "Experts on the Spot" (Sponsored Hub Sessions)

Throughout the Villages

NEW! Guidelines: How to use them in your daily practice

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NEW! Case-based Symposium & Cases in Practice sessions

... NEW! Cases in Crossfire

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ESC Congress 2014

THE HUB in CENTRAL VILLAGE

Great Response from the Audience 2014 will feature even more Interactive Sessions

NEW! Global Focus Sessions

Meet the Trialists ESC Cardiologists of Tomorrow Programme

More! Rapid Fire Abstract Sessions

A NEW Day With the legends featuring Meet the Legends & ESC Named Lecture Meet the Guidelines Task Force

EBAC accredited satellite symposia: 5 in 2009, 11 in 2013













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Questions?



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Venue Layout

Nata Nambatingué ESC Congress Manager

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Congress Venue

- Experienced FIRA Management Team
- Venue located very close to city centre, easy connections to Visitor highlights
- Exclusive use of the Building, just one Entrance, compact Layout









YOU Tube



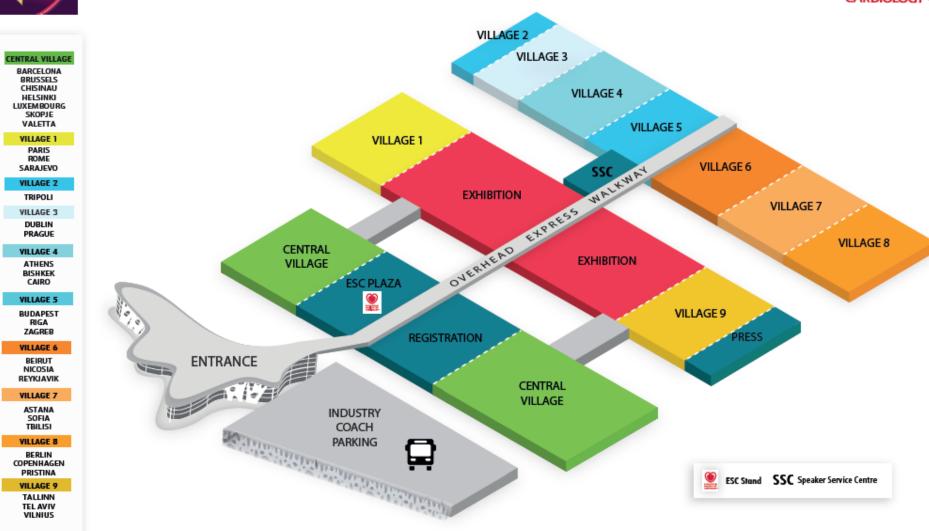




Most scientific sessions, except satellite symposia, are arranged by topics in themed villages

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Central Village

Left

- Poster Area
- Large Size Room 1 000 seats
- Global Focus (open style) 500 seats

Right

- Main Auditorium 3 00
 - **3 000 seats**

• The Hub (open style)

4 rooms of 250 seats each



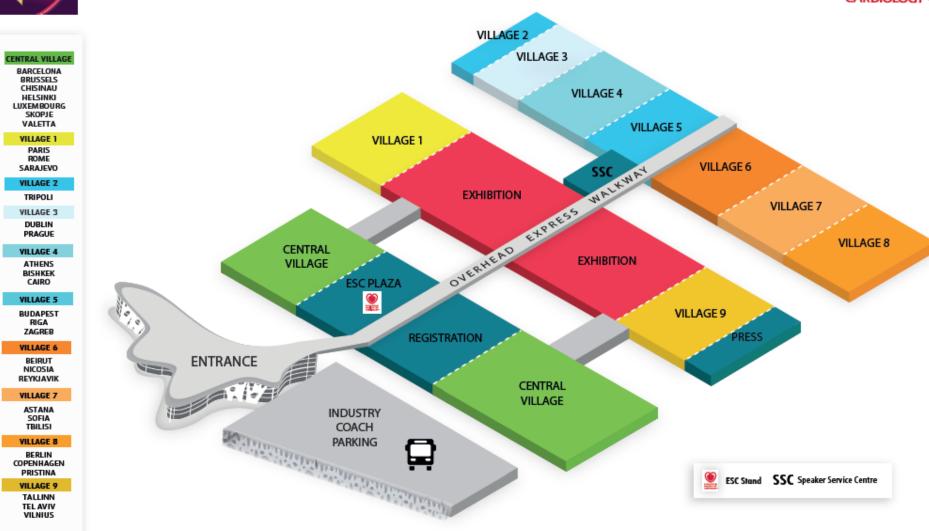




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Topics

Central Village

Hot Topics, Special Sessions, The Hub, Poster Area, Global Focus

Villages 1

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Villages 5 **Interventional Cardiology & Surgery**

Villages 6

Heart Failure

Villages 7

Ischaemia & Coronary Artery Disease

Villages 8 **Prevention & Rehabilitation**

Villages 9 **Arrhythmias & Pacing**



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Rooms Capacities

Villages 1 / 5 / 6 / 7

- Large Size Room 1 000 seats
- Medium Size Room 500 seats
- Small Size Room 300 seats

Villages 4 / 8 / 9

- Large Size Room 700 seats
- Medium Size Room 500 seats
- Small Size Room 300 seats

Villages 3

- Large Size Room 700 seats
- Small Size Room 300 seats

Villages 2

- Small Size Room 300 seats
- Total

18 500 seats



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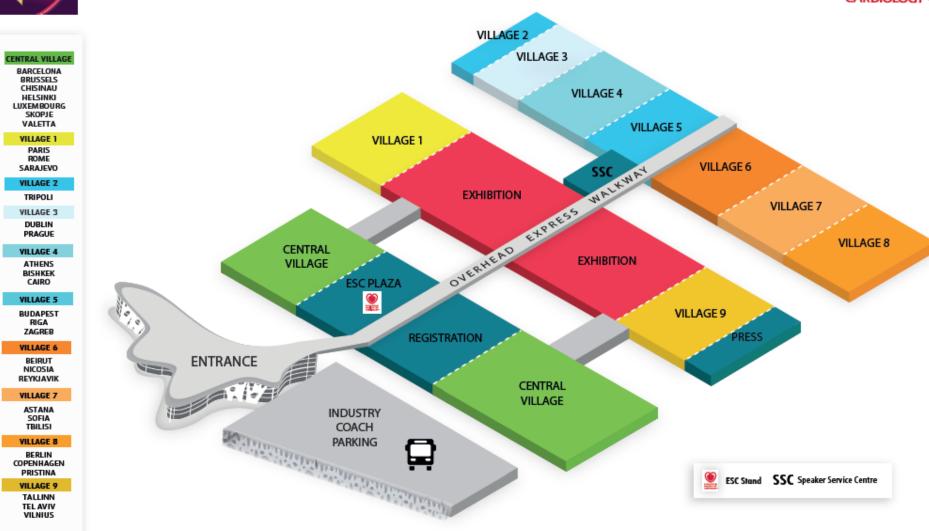




Most scientific sessions, except satellite symposia, are arranged by topics in themed villages

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- Exhibition in one Hall, in a prime and very central location
- Catering outlets concentrated within Exhibition Hall, with adjacent outside areas
- Hands-On Tutorials, Exhibition Lounges and CPR Workshops located within Exhibition
- Access via Exhibition Hall to:
 - ✓ Villages 1 to 9
 - Hospitality Lounges
 - ✓ Press Area
 - Some of the ESC Meeting Rooms





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Logistical Matters

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REGISTRATION

- Group pick-up Wed–Thu
- Congress Bags pre-filled with:
 - ✓ Final Programme
 - Industry Programme
 - Pads & Pens

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- ✓ City Map
- Distribution to individuals as of Fri
- Improvement of queue management

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SIGNAGE

- Compact & Easy Layout
- Signs versus Screens

WI-FI

- 3rd year of Wi-Fi coverage in all villages
- Focus on experience
- But... 120 Wi-Fi networks within Exhibition Hall in Amsterdam



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Industry Prospectus

Fabrice Calabrese Head of Industry Services

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INDUSTRY PROSPECTUS

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Industry Prospectus

Our industry counterparts have a key role to play in the ESC Congress 2014 by demonstrating their active contribution to the field of research in cardiovascular science.

Your contribution will confirm your commitment to new developments in the cardiovascular field and will offer a unique opportunity for exchange with leading cardiovascular scientists and researchers.

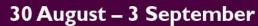






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Exhibition

Exhibition: Central location for optimal exchange

Best standards in services and delivery

ESC support and promotion of the area

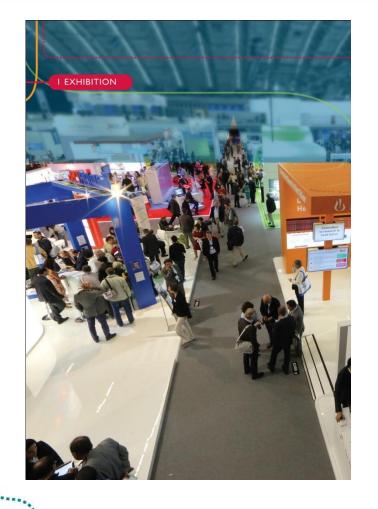
Spaces available on accrued points basis

Application open 17 October 2013

Guidelines January 2014



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2 SPONSORED SESSIONS

Sponsored Sessions

Satellite Symposia: choice of time and duration

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Experts on the spot: "camp fire" style sessions to ensure interaction

Hands-on Tutorials: full duration of congress

Space available on accrued points basis

Application open 17 October 2013





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Sponsorship & Advertising

Opportunities to share information with congress attendees, promote sponsored activities and increased exposure at the congress

Traditional items

Print and Digital media

Onsite advertising

Opportunities available on accrued points basis

Application open 17 October 2013



APPROX DE LE CONTRACTO



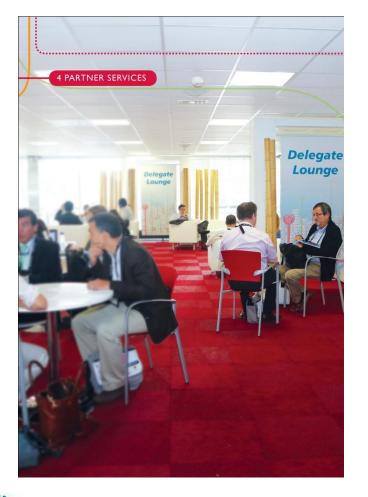


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Rooms at ESC

Exhibition Lounge: quality construction within the Exhibition Hall

Closed Industry Meeting: by invitation only and not open to not invited attendees

Hospitality Lounge: reserved space in cosy and calm atmosphere

Space available on first-come first-served basis

Application open 17 October 2013







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Important dates

Application deadlines

Exhibition

- 1 November 2013 Top 10 point holders
- 1 December 2013 Top 20 point holders
- 13 January 2014 with priority status

Sponsored Sessions

13 January 2014 with priority status

Sponsorship

1 December 2013 with priority status

Rooms at ESC

30 June 2014

Scientific programme deadline

30 March 2014

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Next steps

Discovery of the building for ESC Congress 2014

Discovery of Exhibition Hall

Lunch

Review of opportunities – Industry Prospectus

Discussions with ESC Industry Relations and Services teams

Applications open 17 October 2013 - www.escexhibition.org



