



3 HANDS-ON TUTORIALS

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Hands-On Tutorials offer companies a means of associating with the educational requirements of delegates in an exclusive and intimate environment through the organisation of Hands-On Tutorials. These Industry Sponsored tutorials provide participants with an opportunity for hands-on and/or one-on-one learning from clinical and/or technical experts on specific areas of expertise. Hands-On Tutorials are organised in dedicated rooms for 30 pax per session maximum. One room is allocated per company for the duration of the congress.

3.1 Procedure

To reserve a Hands-On Tutorials, the company must send an e-application form dully filled in. After invoicing, the room will be confirmed. The company must provide, by deadline date, the Hands-On Tutorials sessions complete scientific programme in order to be submitted to the ESC Congress Programme Committee for approval. ESC will then provide the list of official suppliers in order to organise your session (Catering, additional AV equipment, additional furniture, hostesses...).

- Contact the ESC Satellite team at satellite@escardio.org
- Deadline for Application: **16 November 2012**

3.2 Agenda

- 16 November 2012: Application deadline with priority status.
- 31 January 2013: Notification of assignments of rooms.
- 29 March 2013: Deadline for receiving the complete scientific programme of the tutorials.

3.3 Exhibition Stand and Exhibitor badges

Hands-On Tutorials can be organised by exhibiting or non-exhibiting companies and must be open to all registered delegates.

For non-exhibiting companies a non-exhibitor fee is applicable.

General Exhibitor Badges for Non-Exhibitors will give the holder access to the Industry Sponsored Sessions of the organising company during the congress opening hours. These badges do not give the holder any exhibitor rights.

For exhibiting companies looking to organise a Hands-On Tutorials, a 9 m² minimum is required.

Contact the ESC Exhibition team at exhibition@escardio.org

All persons involved in the operation of the satellite symposia (film crew, technicians, participants...) must have a valid badge. General Exhibitor, Scientific Exhibitor, Diamond Exhibitor, active participant or day ticket.

To reduce the burden of cardiovascular disease in Europe

The European Heart House - 2035 Route des Colles - Les Templiers - BP 179 - 06903 Sophia Antipolis Cedex - France
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SOCIÉTÉ EUROPÉENNE DE CARDIOLOGIE - ASSOCIATION LOI 1901 - DÉCLARATION DU 08/04/1992 N° 1/10006 - J.O. N° 18 DU 29/04/1992 - ASSOCIATION AGRÉÉE DE TOURISME N°AG.006.00.0002



3.4 Duration

Supporting companies can run tutorial sessions from Saturday 31 August to Tuesday 3 September 2013, between 08:30 and 18:00.

Tutorial schedules need to be sent to the ESC for prior approval.

Hands-On Tutorials are available for the full duration of the congress; they are not available on an individual or daily basis.

3.5 Cost

€30,000 excl. VAT for Exhibitors

€50,000 excl. VAT for Non-Exhibitors

3.6 Number of participants

30 pax per session.

3.7 Topic

Each company must provide their tutorial topic(s) and agenda for prior approval by the ESC.

Deadline: 29 March 2013

3.8 Promotion

Tutorials will be advertised in the Advance and Final Programme, on the ESC Congress 2013 web site and in the Industry & Exhibitor Guide.

There are also a number of sponsorship products that can be used to promote your tutorial, please contact sponsorship@escardio.org for further details.

3.9 Room set-up

Companies will be provided with a room to include electricity, air-conditioning, standard number of tables and chairs, and daily cleaning. Each company must bring their own consoles, projectors and other necessary equipment.

3.10 Signage

Supporting companies may place signage on the outside wall of the assigned room to identify the Hands-On tutorial for delegates (only company name, corporate logo and visual)

Supporting companies may use one portable display in front of the room to promote the programme (including agenda of the Hands-On Tutorials – only company name, corporate logo and visual – product names and logos not allowed).

Signage and promotion within the room is permitted.

All Signage must receive prior approval from the ESC.

3.11 Invoicing

Companies will be invoiced for the requested service on submission of their application.

Extras are invoiced directly by ESC official suppliers.

Accounting data must be provided on the application form.

Precise and definitive accounting information must be provided on the initial application form.

Any and all changes post invoicing (addition of Purchase Order, changes of billing address, etc...) will not be taken into account, meaning invoices will not be reissued.

3.12 Cancellation fees

Cancellation must be sent in writing.

- 10% until 30 November 2012
- 30% from 1 December to 31 December 2012
- 50% from 1 January 2013 to 28 February 2013
- 100% from 1 March 2013

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