# ESC Congress Paris 2019

Together with

# World Congress of Cardiology

**31 August - 4 September**escardio.org/ESC2019







## **Contacts**

#### ORGANISER

European Society of Cardiology 2035 Route des Colles CS 80179 06903 Sophia Antipolis Cedex France www.escardio.org

#### **ESC TEAM**

#### **Project Management**

Mr Nata Nambatingué ESC Congress & Event Operations Team Manager nnambatingue@escardio.org

#### Scientific Programme

Ms Christine Gouillard Poulsen Scientific Programme – Team Manager scientific@escardio.org

#### Registrations, Housing & Events

Ms Linda Olivereau Housing & Registrations – Team Manager Iolivereau@escardio.org

#### **Industry Relations**

Mr Malek Lebsir Industry Relations – Team Manager industry@escardio.org

#### **Industry Services**

Mr Fabrice Calabrese Industry Services – Team Manager industry\_services@escardio.org

#### **Exhibition**

exhibition@escardio.org

#### **Industry Sponsored Sessions**

satellite@escardio.org

#### **Sponsorship**

sponsorship@escardio.org

#### Rooms at ESC

roomservices@escardio.org

#### **VENUE**

Paris Expo Porte de Versailles 1 place de la Porte de Versailles 75015 Paris France



### Welcome Letter

#### Dear Industry Partners,

We would like to welcome you to ESC Congress, the world's largest conference in cardiovascular medicine. ESC Congress 2019 will take place in one of the world's most alluring cities, Paris, and will be organised in conjunction with the World Heart Federation emphasising the global reach of the event.

The Spotlight of the congress will be Global Cardiovascular Health, focusing on the inclusive approach to cardiovascular health taking into account the differences in prevalence, clinical manifestations, prevention strategies, diagnostic modalities and management of cardiovascular disease around the world.

ESC Congress 2019 will build on the solid foundations of a congress which attracts worldwide cardiology leaders to present and exchange on their knowledge and most important research results. It will focus on the best and latest science but will also emphasise the importance of innovation, introducing topics at the frontiers of cardiovascular medicine and science to the attendees.

ESC Congress 2019 will continue to build on educational value seeking greater engagement, increasing individual involvement and interactivity throughout the programme. As the home for the global cardiovascular community, the congress is an affirmation of the ongoing positive outcomes of innovation, advances in technology, updates on best practice and guidelines as well as cutting-edge techniques in the field.

ESC Congress is the place where industry partners play an integral role in the delivery of advances and have a unique opportunity to interact with congress attendees as well as faculty from all geographic and professional backgrounds.

The fight against cardiovascular disease is a shared mission in which you are our partners. We welcome you to join us in this effort to raise global standards in the prevention, diagnosis, and treatment of cardiovascular disease.

Yours sincerely,



**Prof Barbara Casadei, FESC** President 2018 - 2020 European Society of Cardiology



**Prof Silvia Priori, FESC** Chair 2018 - 2020 ESC Congress Programme Committee

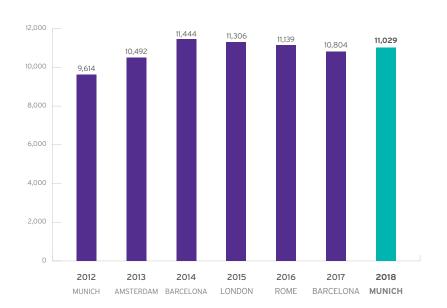


Prof Marco Roffi, FESC Chair 2018 - 2020 ESC Congress Programme Committee

## ESC Congress Where the world of cardiology comes together

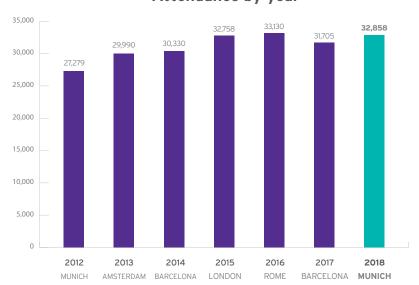
The premier conference for global cardiology professionals

#### Abstract Submissions 2012 - 2018



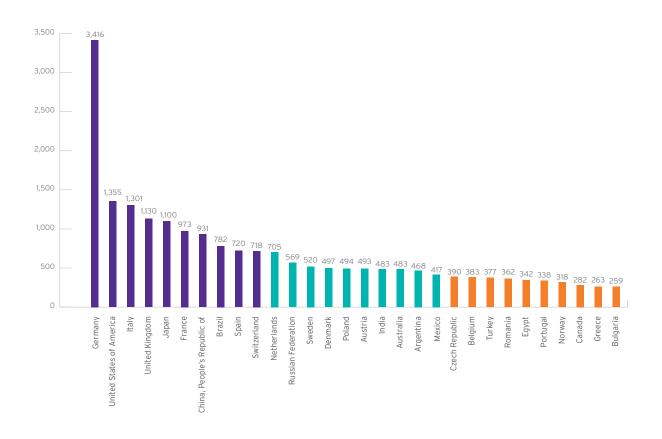
Participation Healthcare Professionals 2012 - 2018

#### Attendance by year



#### Delegate Origin Top 30 Countries

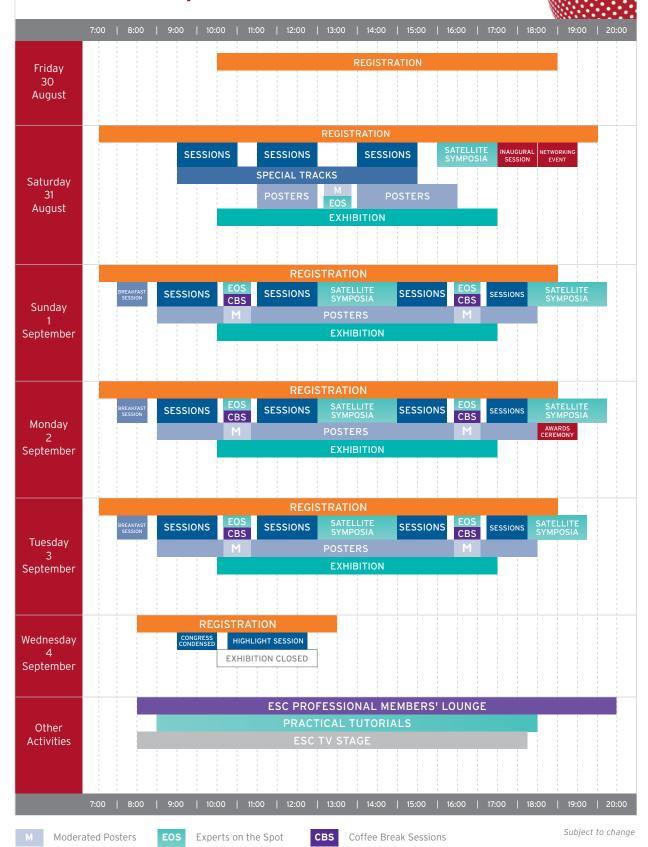
#### ESC Congress 2018 Munich



## Delegate Professional Activity **ESC Congress 2018 Munich**

Activity	% / Pro	f. Family	Activity % / Prof.	Famil
Physician - Cardiology		46,7%	Administrator	0,4%
Physician - Interventional (	Cardiology	7,6%	Physician - Vascular Medicine / Angiology	0,3%
Scientist		4,2%	Physician - Endocrinology	0,3%
Physician - Internal Medicii	ne	2,9%	Physician - Emergency Medicine	0,2%
Physician - Other Specialty		1,2%	Physician - Radiology	0,2%
Nurse / Nurse Practitioner		1,1%	Physician - Nephrology	0,1%
Physician - Cardiac Surger	у	1,0%	Physician - Neurology	0,1%
Physician - General Practic	e	0,8%	Paramedic	0,1%
Engineer		0,5%	Physician - Nuclear Medicine	0,1%
Medical Technician		0,4%	Other Healthcare Professional	7,5%
Physician - Intensive Care		0,4%	N/A	23%

## ESC Congress 2019 Preliminary Schedule



6



## Congress Spotlight

### Spotlight

ESC Congress 2019 is organised in conjunction with the World Heart Federation. The Spotlight of the Congress, reflecting the worldwide burden of cardiovascular diseases as well as ESC leadership going well beyond European borders will be Global Cardiovascular Health.

This theme highlights the ESC commitment to have an inclusive approach to cardiovascular health taking into account the differences in prevalence, clinical manifestations, prevention strategies, diagnostics modalities and management of cardiovascular diseases around the world.

Global Cardiovascular Health

## Dedicated "**Villages**": covering the wide spectrum of cardiovascular disease

#### Villages

- · Aortic disease, peripheral vascular disease, and stroke
- Arrhythmias and device therapy
- Basic science
- Coronary artery disease, acute coronary syndromes, acute cardiac care
- Heart failure
- Hypertension
- Imaging
- Interventional cardiology & cardiovascular surgery
- Preventive cardiology (including cardiovascular disease in special populations)
- Valvular, myocardial, pericardial, pulmonary hypertension, congenital and pediatric cardiology

#### In addition, among the dedicated tracks:

- · Global Cardiovascular Health
- Cardiovascular pharmacology
- Cardiovascular nursing
- Digital Health (including eCardiology)
- · General cardiology



### Key features

The latest in cardiology, new ESC Clinical Practice Guidelines, Hot Line sessions, and Highlight sessions will be presented in room "Paris" (Main Auditorium). The SPOTLIGHT sessions will be identified as a track throughout the villages.

The "Hub" at the heart of the Congress venue will provide for an intense and close-up experience in an open space setting. The Hub will feature interactive sessions that host international experts in interactive and lively formats such as "Great Debates", special tracks, and selected original research. In the "Hub" area, the Centre Stage will feature interactive sessions such as Live-in-the-Box scenarios and other special formats.



Throughout the villages, topics covering the entire spectrum of cardiology allow delegates to exchange and get first-hand scientific findings as well as clinical education through symposia, case-based sessions and other session formats.

Novel science remains a key element in the programme and will be given dynamic platforms in all categories of presentation (Posters, Moderated Posters, Rapid Fire abstracts and Advances in Science) to enhance scientific exchange and networking.

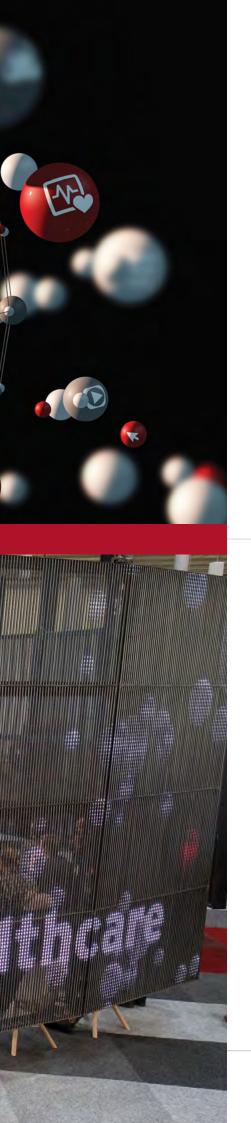
To further advance on our commitment to education, we will enhance interactions and engage the attendees in multiple ways proposing different types of sessions, format and the technology to interact (mobile app). We will feature a pilot project to expand our platform for Clinical Case Presentations, giving more opportunities for peer to peer exchange on daily practice, another option for the delegate to become actively engaged in the programme by submitting a clinical case.

Sessions will be dedicated to innovation in different fields and integrate lectures dedicated to translational science or technological advancement to introduce topics at the frontiers of medicine and science to the attendees.

	Important Da	ites
•	December 2018	Opening of online services
•	February 2019	Scientific programme available online
•	14 February 2019	Abstract submission deadline
•	1 March 2019	ESC Cardiologists of Tomorrow – Clinical case submission deadline
•	Mid-May 209	Abstract results announcement
•	21 May 2019	Late-Breaking Science Submission deadline
•	Mid-June 2019	Full Scientific Programme available online









### Taking Digital Health to the next level

Following last year's resounding success in Munich, Digital Health is set to reach new heights in Paris with a staggering 2,300m<sup>2</sup> area.

This brand new layout will be tailor-made to accommodate the needs of delegates from across the globe, looking for all of the latest cutting-edge technology which is transforming healthcare for patients and caregivers.

#### Digital Health Stage

Our Digital Health Stage will play host to an array of scientific sessions related to Digital Health and its applications to daily practice today and in the near future. Speakers will be able to present their latest research or innovations during interactive talks in a state-of-the-art environment conducive to stimulating creativity.

#### **Exhibition**

Leading innovators have the opportunity to showcase their findings inperson. This modern yet welcoming atmosphere will serve as the perfect forum for exchange and networking between the key stakeholders in modern healthcare. See page 15 for details on our offer.

#### Networking area

Prolong your discussions thanks to our dedicated area. Make the most of this fully furnished space for any formal or informal business meetings and discuss your future Digital Health collaborations on-site.

## Industry @ ESC Congress 2018

## The ESC gratefully acknowledges the following companies and organisations who contributed to the success of ESC Congress 2018:

3M Health Care

A&D Company Limited

Abbott

Abiomed Europe GmbH

Acarix A/S

Actelion Pharmaceuticals Ltd

Akcea Therapeutics AliveCor, LTD.

Alnylam Pharmaceuticals

AMEDTEC Medizintechnik Aue GmbH

Amgen

Amicus Therapeutics GmbH Arena Pharmaceuticals

AstraZeneca Bayer AG Beneware Beurer GmbH

Biosense Webster Europe

BIOTRONIK Bittium

Blueprint Genetics Oy BMS Pfizer Alliance Boehringer Ingelheim Boston Scientific

**BPLab** 

Canon Medical Systems Europe

Cardioline SPA CardioSecur

CASIS - CArdiac Simulation & Imaging Software

CD Levcom

Charité - Campus Virchow-Klinikum (CVK)

CLINICAL RESEARCH MALAYSIA Cleveland Clinic Foundation CNSystems Medizintechnik AG

Coala Life AB

Consonance Sp. Z O.O.

Content Ed Net Medicom

Covance Inc.

Creavo Medical Technologies Ltd

CRI-The Clinical Research Institute GmbH

CubileHealth GmbH custo med GmbH

CVRx Inc.

Daiichi Sankyo Europe GmbH

Diagnosis SA

dms-service IIc

DOASENSE GmbH

EDELMAN.ergo GmbH

Edan Instruments, Inc

Edwards Lifesciences

EKOS Corporation

Eli Lilly and Company

**ELSEVIER LTD** 

Ensense Biomedical Technologies Shangai

**ERCULES COMUNICAZIONI** 

ERKA Kallmeyer Medizintechnik GmbH & Co. KG

European Medical Journal Ferrer Internacional SA

FibriCheck

Fleischhacker GmbH & Co. KG

Frontiers

FUKUDA DENSHI GE Healthcare GmbH GlaxoSmithKline PLC

GS Elektromedizinische Gerate G. Stemple GmbH

Haemonetics SA Health in Code, S.L.

HealthSTATS Technologies (UK) Ltd

**Heart Sciences** 

Hitachi Medical Systems Europe

I.E.M GmbH IMEDIPLUS INC.

#### Impulse Dynamics Germany GmbH

KWHC GmbH

Lifetech Scientific(Shenzhen)Co.,Ltd.

**MDPI** 

LA BioMed

Medicinsk Bildteknik AB

Medilearn India Medimatic SrI

Medis Medical Imaging Systems
MEDITERRANEAN CARDIOLOGY

Medscape Cardiology

Medset Medizintechnik GmbH

Medtronic International Trading SARL

MENARINI INTERNATIONAL

MESI Medical Microlife AG MIDES GmbH

Mitsubishi Chemical Europe GmbH

MSD

Mylan EPD - BGP Products Operations GmbH

NEJM Group NEWCARD

NORAV Medical GmbH NorthEast Monitoring Inc Novartis Pharma AG Novo Nordisk A/S Olink Proteomics AB

Omron Healthcare Europe B.V.

Orion Corporation Osaka University

Oxford University Press

PCM Scientific

Personal MedSystems GmbH

Philips

Physicians' Academy for Cardiovascular Education

Portola Pharmaceuticals

Preventice Solutions Preventicus GmbH PulmoKard GmbH Radcliffe Cardiology

Regeneron Pharmaceuticals RenalGuard Solutions, Inc.

Renew health Ltd

Recordati Spa

ResMed

Roche Diagnostics International Ltd

Rontis AG

Rooti Labs Limited SAGE Publishing Sanofi-Aventis Groupe

SCHILLER AG SERVIER

Shire International GmbH Siemens Healthineers

Sky Labs

Soluscope S.A.S. SOMNOmedics GmbH Stratasys GmbH The Jama Network THINKLABS MEDICAL

Thrombosis Research Institute TOMTEC IMAGING SYSTEMS GMBH Vales & Hills BioMedical Tech.Ltd

Vifor

Wavelet Health Welch Allyn GmbH

Wiley

Wisepress Medical Bookshop

Wolters Kluwer

World Society of Arrhythmias Zenicor Medical Systems

ZoII CMS GmbH



#### Why exhibit at ESC Congress 2019?

ESC Congress 2019 will host an exhibition area at a prime location in the congress centre surrounded by scientific resources such as The Hub and Villages, as well as our Digital Health Area.

#### Join the discussion - How can I participate?

Ensure physicians keep up to date on emerging technologies by showcasing your latest developments in the cardiovascular field. Discussions with the healthcare profession onsite will help fuel interest in state-of-theart technology for all parties involved, encouraging key stakeholders to apply your innovations in their daily practice and ultimately working towards better outcomes for patients worldwide.

#### Exhibition Space for Commercial Exhibitors:

€420 / m<sup>2</sup> Early fee

(applications by 31 March 2019)

Standard fee €460 / m<sup>2</sup>

(applications from 1 April 2019)

Cost is for floorspace only (no structure or amenities) Minimum exhibition space is 9m<sup>2</sup>

Deadline for application for Top 10 point holders: 15 November 2018

Deadline for application for Top 20 point holders: 15 December 2018

Deadline for application with priority status:

15 January 2019

#### Exhibition Space for Publishers, Not for Profit Organisations:

Early fee €270 / m<sup>2</sup>

(applications by 31 March 2019)

Standard fee

(applications from 1 April 2019) €300 / m<sup>2</sup>

Cost is for floorspace only (no structure or amenities) Minimum exhibition space for publishers and not for profit organisations is 6m<sup>2</sup>

Deadline for application with priority status: 15 January 2019

#### Digital Health Area

Pre-built stand package

Exhibition space/m<sup>2</sup> Early fee: €420/m<sup>2</sup> Standard fee: €460/m<sup>2</sup>

#### 1. Prebuilt Stand Price Includes:

- Stand structure including a lockable cabinet
- Carpet
- Fascia board with Company Name
- 3kw main electricity connection & consumption

- 2 spotlights
- High table and 2 stools
- DSL internet connection
- Daily stand cleaning
- The Digital Health Area will be promoted in our precongress/onsite advertising formats

#### 2. Exhibition space/m<sup>2</sup> Price Includes:

- Floor space (no structure or amenities)
- 10 points participation /exhibiting company + 2 points / 9m<sup>2</sup> occupied
- The Digital Health Area will be promoted in our pre-congress/onsite advertising formats

Early fee by 31 March 2019 - Standard fee from 1 April 2019

#### Benefits for all exhibitors:

- Company listing in the Industry Programme
- Company listing on the ESC website www.escardio.org
- Company listing in the Final Programme and Mobile App
- Allocation of General Exhibitor and Scientific Exhibitor Badges

General exhibitor badges will not allow access to the scientific sessions of the congress except for those sessions sponsored by the exhibitor.

Scientific exhibitor badges will allow access to the scientific sessions of the congress.

#### **Accrued Points**

- 5 points are awarded for exhibiting at ESC Congress 2019.
- The 5 participation points for exhibiting are not accrued by non-exhibiting session organisers.
- 1 point is accrued per full 9m<sup>2</sup> of exhibit space.

#### **Exhibition Opening Hours**

#### Booking conditions and next steps

- Applications can be submitted as of 30 October 2018
- Submit your Application Form from our website www.escexhibition.org
- Cancellation fees will apply upon signature of the Order Form
- Exhibition stand space will be assigned in line with the accrued point ranking
- Deadline for applications with priority status: 15 January 2019

All prices are exclusive of VAT



#### Satellite Symposia

Companies are cordially invited to organise a series of Satellite Symposia included in the ESC Congress 2019 scientific programme. These sessions will offer pertinent data on the latest scientific information and developments from the industry. Satellite Symposia will be held within the congress centre in fully furnished and AV equipped ESC lecture rooms ranging in capacity from 250 to 1,000 seats.

#### Open Lecture Rooms

Organise your Satellite Symposia in one of our state-of-the-art Open Lecture Rooms:

Capacities	Availability
500 seats (Centre Stage)	1
500 seats	1
300 seats (The Hub)	2
300 seats	1
250 seats (The Hub)	3

Satellite Symposia organisers may coordinate receptions or distribute lunch boxes before or after the session.

Programmes need to be submitted and approved by an appointed ESC Scientific Committee before 31 March 2019. Satellite Symposia can be CME accredited. The supporting company is free to choose their CME provider and accrediting body.

Satellite Symposia	Duration	Exhibitor Prices	Non-exhibitor Prices	Accrued Points
Saturday 31 August 2019	15:30 - 16:15 45 mins	€24,000	€44,000	10
	15:30 - 16:30 60 mins	€30,000	€50,000	12
	15:30 - 16:45 75 mins	€33,000	€53,000	13
	15:30 - 17:00 90 mins	€36,000	€56,000	14
Sunday 1 September 2019	13:00 - 13:45 45 mins	€24,000	€44,000	10
	13:00 - 14:00 60 mins	€30,000	€50,000	12
	18:15 - 19:00 45 mins	€24,000	€44,000	10
	18:15 - 19:15 60 mins	€30,000	€50,000	12
	18:15 - 19:30 75 mins	€33,000	€53,000	13
	18:15 - 19:45 90 mins	€36,000	€56,000	14
Monday 2 September 2019	13:00 - 13:45 45 mins	€24,000	€44,000	10
	13:00 - 14:00 60 mins	€30,000	€50,000	12
	18:15 - 19:00 45 mins	€24,000	€44,000	10
	18:15 - 19:15 60 mins	€30,000	€50,000	12
	18:15 - 19:30 75 mins	€33,000	€53,000	13
	18:15 - 19:45 90 mins	€36,000	€56,000	14
Tuesday 3 September 2019	13:00 - 13:45 45 mins	€24,000	€44,000	10
	13:00 - 14:00 60 mins	€30,000	€50,000	12
	18:15 - 19:00 45 mins	€24,000	€44,000	10
	18:15 - 19:15 60 mins	€30,000	€50,000	12

All prices are exclusive of VAT

The accrued point ranking will determine the assignment of time-slots and lecture rooms.

#### **Satellite Symposia lecture rooms:** (Subject to changes)

Rooms Capacities	Rental Prices
Standard Rooms	
350 seats	€1,750
500 seats	€2,500
800 seats	€4,000
870 seats	€4,350
1000 seats	€5,000
Open Lecture Rooms	
The Hub (250 seats)	€2,500
The Hub (300 seats)	€3,000
Centre Stage (500 seats)	€5,000
300 seats	€1,500
500 seats	€2,500



Companies are entitled to 1 point per €2,500 invested in lecture room rentals.

#### Benefits include:

- Standard lecture room set-up (customisation needs to be approved by the ESC and ordered through our suppliers at extra cost)
- Dedicated listing in the Scientific Programme & Planner, Industry Programme, Final Programme and Mobile App
- Slot to promote the session onsite in the Industry Display Racks
- Roll-up in front of or in close vicinity of the lecture room from one hour before the session starts
- · Invitations distributed in front of or in close vicinity of the lecture room from 30 minutes before the session starts
- Companies organising a non-exhibitor Symposium will be provided with an allocation of 10 General Exhibitor badges and 5 Scientific Exhibitor badges.

#### Satellite Symposia - Experts on the Spot

These 30-minute sessions provide delegates attending or interested in Satellite Symposia with a further opportunity to question and exchange with topic experts in a concise and interactive format on the session content.

**Satellite Symposia - Experts on the Spot** sessions are complementary to Satellite Symposia. The condition to hold one or several Experts on the Spot sessions is to already hold a Satellite Symposium.

The session organiser is permitted to invite speakers different from those participating in the Satellite Symposium, the topic must however be in line with the Satellite Symposium.

These short style sessions will be arranged in The Hub located in Exhibition 2 and designed to ensure experts interact with delegates.

#### Experts on the Spot session assignment

- Experts on the Spot sessions can be scheduled prior to or post your related Satellite symposium, at your discretion.
- 45-minute Satellite Symposium: 1 Experts on the Spot session permitted
- · 60-minute, 75-minute or 90-minute Satellite Symposium: 2 Experts on the Spot sessions permitted

All prices are exclusive of VAT

**Deadline for application for Top 10 point holders:** 15 December 2018 **Deadline for application with priority status:** 15 January 2019

Satellite Symposia - Experts on the Spot (Rooms rental included)	Duration	Exhibitor Prices	Non-exhibitor Prices	Accrued Points
Saturday 31 August 2019	12:45 - 13:15 30 mins	€20,000	€30,000	8
Sunday 1 September 2019	10:15 - 10:45 30 mins 16:00 - 16:30 30 mins	€20,000 €20,000	€30,000 €30,000	8 8
Monday 2 September 2019	10:15 - 10:45 30 mins 16:00 - 16:30 30 mins	€20,000 €20,000	€30,000 €30,000	8
Tuesday 3 September 2019	10:15 - 10:45 30 mins 16:00 - 16:30 30 mins	€20,000 €20,000	€30,000 €30,000	8

The accrued points ranking will determine the assignment of time-slots and lecture rooms.

#### Benefits include:

- Standard lecture room set-up (installation of extra materials or any alterations to The Hub rooms is not allowed)
- Dedicated listing in the Scientific Programme & Planner, Industry Programme, Final Programme and Mobile App
- Slot to promote the session onsite in the Industry Display Racks
- Roll-up in the direct vicinity of The Hub room from one hour before the session starts
- Invitations distributed in the direct vicinity of the Hub room from 30 minutes before the session starts



All prices are exclusive of VAT

#### **Practical Tutorials**

Practical Tutorials offer companies a mean of associating with the educational requirements of delegates in a classroom environment. These industry sponsored tutorials provide participants with an opportunity for hands-on and/or one-on-one learning from clinical and/or technical experts on specific areas of expertise.

The number and duration of Practical Tutorials sessions is not restricted. It is left to the appreciation of the organisers.

Practical Tutorials are organised in temporary rooms of 80m² located in the Exhibition 1. One room is allocated per company for the duration of the congress. Sessions can be organised from Saturday 31 August to Tuesday 3 September, between 08:30 and 18:00.

Practical Tutorial organisers are responsible for room set-up and furniture, as well as AV equipment and catering arrangements.

Practical Tutorials (Room rental included)	Prices	Accrued points	
Exhibitors Non-Exhibitors	€35,000 €50,000	14	



- Standard room (customisation must be approved by the ESC, the venues' Health & Safety authorities and needs to be ordered through our suppliers at extra cost).
- Dedicated listing in the Scientific Programme & Planner, Industry Programme, Final Programme and Mobile App
- Slot to promote the session onsite in the Industry Display Racks.
- Non-exhibiting organising companies will be provided with an allocation of 10 General Exhibitor badges and 5 Scientific Exhibitor badges.

#### Booking conditions and next steps

- Applications can be submitted as of 30 October 2018.
- Submit your Application Form from our website www.escexhibition.org
- Cancellation fees will apply upon signature of the Order Form.
- Industry Sponsored Sessions will be assigned in line with the accrued point ranking.
- Satellite Symposia Experts on the Spot deadline for application for Top 10 point holders: 15 December 2018.
- Deadline for applications with priority status: 15 January 2019.
- All Industry Sponsored Sessions are subject to ESC Congress 2019 Programme Committee approval.
- Scientific programme submissions must be received before 31 March 2019.
- The full list of equipment will be communicated upon room assignment. Cost of additional equipment, furniture, food and beverages will be at the expense of the sponsor.

All prices are exclusive of VAT

## Sponsorship

ESC Congress 2019 is a unique platform for industry partners to convey their key messages to a global audience. Sponsorship opportunities at ESC Congress deliver increased brand awareness and generate traffic to your onsite activities.

From traditional to modern formats, a wide variety of items are available for sponsorship. Our comprehensive catalogue offers an array of opportunities which will contribute towards attaining your brand objectives.

Deadline for applications with priority status:

15 December 2018

Click on any item to consult full description

#### Tangible

#### Badge Lead Management System

Create your own database

#### **Bookmark in Final Programme**

Leave your mark on the Final Programme

#### **Congress News Advertisement**

Daily printed newspaper on congress content

#### **Exhibition Map**

Lead delegates to your stand

#### Final Programme Advertisements

Be at the heart of science in our essential guide to ESC Congress 2019

#### Industry Programme Sponsorship

Included in the Congress Bag

## Industry Programme Invitation Advert

Included in the Congress Bag

#### Onsite Advertisement

Follow the traffic's flow

#### Poster Area - per topic

Associate your name with one of the nine scientific topics

#### Programme at a Glance Advertisements

Your advert in every badge holder

#### Digital

#### eBlast pre-congress

Promote your Congress activities

#### eBlast post-congress

Stay in the Congress spotlight

#### e-Daily News Adverts

emailed to ~170,000 healthcare professionals

#### **Industry Session Digest**

Highlight the key take-home messages from your session

## Industry Sponsored Session Display Screen

Increase the visibility of your Sponsored Session

#### Live Broadcast

В

Stream your Sponsored Session to the audience of your choice

#### Live on escardio.org

Broadcast your sponsored session to a live audience on the ESC's official webpage

#### Mobile App

The growing platform of reference for all things related to Congress 20,000+ downloads in 2018

#### Mobile App Splash Screen & Push Notification

Make the delegate's mobile device a platform for promotion

#### Vote and Ask a Question

For delegate interaction and engagement

#### Webcast

Accessible via ESC 365

#### Weblink

PDF invitation posted on the ESC online platform



#### **Product** Accrued Description Price (excl. VAT) **Points** €3,500 1 point **Badge Lead Management System** Enrich your database by scanning the badge of delegates who visit your booth or attend your Sponsored Session and increase opportunities to reach out to them in the future. Reach & audience: All delegates who visit your booth and BACK TO TOP attend your sponsored session(s). ESC Congress **Bookmark in Final Programme** €50,000 20 points & 5 Munich 2018 No product advertising permitted - Exclusive sponsorship bonus points The bookmark is attached to the hard copy of the Final Programme. This simple yet popular delegate item provides significant visibility for the promoting company. Industry advertisement is on one side of the bookmark while the other promotes ESC Congress 2020. Lifespan: Congress and beyond **BACK TO TOP** Quantity: 15,000 (subject to change) eBlast - Pre-congress €12,000 5 points & 1 Product advertising permitted for exhibition adverts only 1 eBlast bonus points



Promote your exhibition space or sponsored sessions to all ESC Congress 2019 pre-registered delegates a few days prior to the congress.

A customised mailing will be sent out on 15 August. 22 August and 29 August in order to increase delegate awareness surrounding your activities.

Reach & audience: Emailed to approximately 14,000 pre-registered delegates

**Lifespan:** A few days prior to the congress

#### eBlast - Post-congress

Product advertising permitted for exhibition adverts only

Our post-congress eBlast is the ideal way to remain in the spotlight once the event is over by promoting your activities and association with the congress to a broad audience, most notably with the inclusion of the screencast of your Sponsored Session.

A customised mailing will be sent out on 19 & 26 September 2019.

Reach & audience: Emailed to approximately 160,000 healthcare professionals **Lifespan:** post-congress

€30,000 12 points & 3 All 3 eBlasts bonus points

ВАСК ТО ТОР

€12,000 1 eBlast

**DATES** 

5 points & 1 bonus points

ВАСК ТО ТОР



#### e-Daily News Adverts

#### No product advertising permitted

Two digital versions of the Congress news with the most up-to-date scientific information from ESC Congress 2019 will be emailed to approximately 150,000 healthcare professionals with a My ESC account from 31 August to 3 September (1 digital version on Wednesday 4). This is an ideal opportunity to extend your visibility well beyond the Congress itself and spark interest in one of your live streaming video sessions, with your advertisement as a banner in the e-Daily News. A maximum of two adverts available per sponsor.

Reach & audience: All owners of a My ESC account (~150,000 healthcare professionals) Lifespan: Daily emailing during the congress

€20,000 8 points & 2 per day bonus points €10,000 4 points & 1 Wednesday bonus point

issue



Description

Price (excl. VAT)

Accrued Points



#### ESC Congress News 2019 - Advertisement Spaces

#### No product advertising permitted

Printed daily and delivered to the congress centre and key delegate hotels in time for breakfast. The highly popular Congress News is a daily publication providing delegates with an update on congress news and events. This paper is a must-have and is very much consulted by a large number of delegates over their morning cup of tea, so we invite you to seize the opportunity to post your key congress message in this popular publication in one of the following formats:

Back Page	5 Days	€42,000				17 points & 4
						bonus points
Inside Back	5 Days	€37,000				15 points & 3
Page						bonus points
	Sat	Sun	Mon	Tues	Wed	
Centre page	€12,000	€12,000	€12,000	€12,000	€10,000	4 points & 1
Page 3	€10,000	€10,000	€10,000	€10,000	€5,000	bonus point
Page 5	€10,000	€10,000	€10,000	€10,000	€5,000	,
Page 7		€10,000	€10,000	€10,000		

**Reach & audience:** All congress delegates present on the day of the issuing **Lifespan:** Daily publication

BACK TO TOP

10 points & 2

bonus points



#### **Exhibition Map**

#### No product advertising permitted - Exclusive sponsorship

This practical map is a simple and effective guide for delegates looking to make their way through the exhibition and also enables more visibility for all exhibitors throughout the halls. This document will be made available at key locations throughout the Exhibition halls. Our back page advertisement space will ensure that your onsite activities do not go unnoticed.

Lifespan: Congress

Quantity: 15,000 (subject to change)

€25,000

€40,000

€30,000

€20,000

Inside Page

Cover

Inside Back

**Back Cover** 

**BACK TO TOP** 

16 points & 4

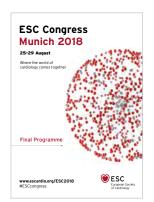
bonus points

12 points & 3

bonus points

8 points & 2

bonus points



#### **Final Programme Advertisements**

#### No product advertising permitted - multi-sponsorship

Promote your activities on the back cover or on the inside page of our essential guide to ESC Congress 2019.

The Final Programme is the reference document for all delegates to consult, as it contains everything they need to know about the congress:

- Full scientific programme details
- Information on Industry Sponsored Sessions
- Full list of poster authors and their locations
- Congress & Association General information

Hard copies will be distributed to each delegate on demand, offering you a great opportunity for maximum exposure and recognition by associating your name with this ever-requested guide, with many delegates taking it home for future reference. The Final Programme is also available online.

**Lifespan:** Congress and beyond **Quantity:** 15,000 (subject to change)



#### **Description**

#### Price (excl. VAT)

€40,000

#### Accrued **Points**



#### Industry Programme Sponsorship

#### Product advertising permitted - Exclusive sponsorship

The Industry Programme provides delegates with a full overview of the contribution industry partners have made to the congress. The programme is a comprehensive series of industry activities listings and invitations to Industry Sponsored Sessions. One copy will be provided to each delegate in the congress bag. The exclusive sponsor will benefit from visibility via advertisements on both the back cover and inside front cover and on 3 tabs within the programme.

Including: Back Cover. **Inside Front** Cover, 3 Tabs **Back Pages** 

16 points & 4 bonus points

BACK TO TOP

Reach & audience: All congress delegates ~25,000 pax

Lifespan: Congress



#### **Industry Programme Invitation Advert**

#### Product advertising permitted for exhibition only

The Industry Programme advert is an invitation in the Industry programme detailing your exhibition activities or Industry Sponsored Sessions. The Industry Programme will be distributed to each delegate in the congress bag.

Reach & audience: All congress delegates ~25,000 pax

Lifespan: Congress

€7,500

3 points

**BACK TO TOP** 



#### **Industry Session Digest**

Create a short video summary of your industry sponsored session presenting key highlights and take-home messages from your Satellite Symposium and acting as an insightful teaser for your full session.

Your choice of dedicated moderator and two speakers will take centre stage in our state-of-the-art ESC TV studio located onsite in order to discuss your latest findings.

Files will be made available to you after the congress for your own dissemination and will also be available through ESC 365.

For more information on associated products, please contact industry@escardio.org

Reach & audience: ESC 365 users Lifespan: Congress/Post Congress €15,000

6 points & 1 bonus point

ESC 365





#### **Industry Sponsored Sessions Display Screen**

#### No product advertising permitted

Distinguish your educational sessions by broadcasting an advertisement on the large information screen located near the Industry Sponsored Session racks. The display screen will attract immediate delegate attention and ensure additional visibility for your session in this area dedicated to the promotion of Industry Sponsored Sessions. Opportunities are limited, so be sure to apply early.

Reach & audience: All congress delegates ~25,000 pax Lifespan: Congress

€4,500

2 points

#### Description

## Price (excl. VAT)

## Accrued Points



#### Live on escardio.org

Reach out to cardiology professionals across the globe during ESC Congress 2019 with a live broadcast of your session on escardio.org.

Live on  $\underline{\text{escardio.org}}$  is the live broadcast of sessions on the main page of the ESC website over the length of the congress.

During ESC Congress, escardio.org attracts between 10,000 and 15,000 visitors per day. Viewers have the opportunity to watch a selection of ESC sessions and Industry Sponsored Sessions (Satellite Symposium or Satellite Symposium -Experts on the Spot) during selected timeslots.

**Reach & audience:** escardio.org visitors **Lifespan:** Congress/Post-congress

€35,000

14 points & 3 bonus points



**BACK TO TOP** 



#### Live Broadcasting

Reach out to healthcare professionals beyond the congress lecture rooms! Extend the reach of your Industry Sponsored Sessions with a live stream of your session from the congress centre. Your live broadcast will allow non-attendees worldwide to view your session remotely.

You are obliged to use the services of the Speaker Service Centre to avail of this product. You must set up your stand-alone webpage to receive the live broadcast provided by the ESC. No Live Broadcasting permitted outside this product.

Reach & audience: Your own list of invitees

Lifespan: Congress

€10,000

€180.000

€10,000

4 points & 1 bonus point



72 points

& 18 bonus

points



#### **Mobile App**

#### Product advertising permitted in sponsor button only

Provide delegates with this indispensable tool and showcase your company's involvement in your dedicated sponsor section which includes:

- Your advertisement in the form of sliding banners (up to 4 banners product advertisement permitted)
- Details of your sponsored sessions (which are also highlighted in the Daily Schedule section)
- Stand positioning
- · Your activities on site
- Contact details

This environmentally-friendly initiative is rapidly becoming the platform of reference for delegates who wish to have the Congress at the tip of their finger. With this mobile device tool, delegates are able to:

- Consult the daily updated scientific programme
- Build their schedule with their sessions of interest
- Receive your Splash Screen & Push Notification adverts
- Navigate through the venue thanks to the intuitive floor plan

**Reach & audience:** Congress delegates and non-attendees who have downloaded the ESC Congresses - Mobile App (20,000+ downloads in 2018) **Lifespan:** Pre-congress/congress/post-congress

BACK TO TOP

4 points & 1

bonus point



#### Mobile App Splash Screen & Push Notifications

#### No product advertising permitted

internal link to your session.

This virtual Splash Advert is an innovative way for session organisers to reach out to delegates by offering catchy versions of their adverts in the Mobile App. The advert promotes your sessions for 4 seconds. It will be displayed when the app is launched and when an update is accepted. In addition to this, the Push Notification (linked to the related Splash Advert) will be displayed in the "Latest Messages" section. The message includes an

Due to the limited number of Mobile App Splash Screen opportunities, be sure to apply early.

**Reach & audience:** All delegates having downloaded the ESC Congresses - Mobile App (20,000+ downloads in 2018) **Lifespan:** Congress

BACK TO TOP

• ESC Congress 2019 Industry Prospectus



#### Description

## Price (excl. VAT)

## Accrued Points



#### Poster Area Advertisement - per topic

#### No product advertising permitted

The ESC Poster Area is dedicated to research in the cardiovascular field through the display of all accepted posters for the Congress. Presented in a state-of-the-art setting, with moderated posters for discussion and debates during the breaks, the Poster Area is organised in nine main topics relevant to the congress. Each topic area is available for exclusive Industry sponsorship. In addition to having your logo within said area, you will have the opportunity to place a 30 second onscreen advertisement of your congress activities which will repeat every minute (outside of Moderated Poster sessions timeslots). This sponsorship will make your company an obvious association with the topic for all delegates visiting the Poster Area.

Due to the limited number of Poster Area topics, be sure to reserve early.

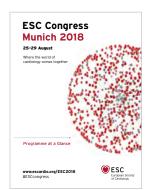
**Reach & audience:** Delegates visiting the Poster Area of the chosen tonic

Lifespan: Congress



26 points & 6 bonus points





#### **Programme at a Glance Advertisements**

#### No product advertising permitted - multi-sponsorship

Second to none in terms of practicality in paper format, this popular and essential pocket guide fits in the Delegate Badge Holder which every attendee receives on their first day at the Congress. Place your message in one of three areas of this concise and efficient day-to-day programme and ensure your company name is seen as frequently as the Programme at a Glance is taken out of the Badge Holder.

Reach & audience: All congress delegates ~25,000 pax

**Lifespan:** Congress

€50,000 20 points & 5 Back Cover bonus points

€25,000 10 Inside Front bo Cover

10 points & 2 bonus points

COVE

€15,000 Inside Page 6 points & 1 bonus points

ВАСК ТО ТОР



#### Vote and Ask a Question

#### No product advertising permitted

At a Congress "where the world of cardiology comes together", it is of the utmost importance that the delegates attending your sessions be able to formulate their questions and remarks in an engaging and interactive manner. The Mobile App "Vote & Ask a question" sessions have been developed internally with the specific aim of making your sessions the platform for scientific exchange which delegates are looking for.

You are obliged to use the services of the Speaker Service Centre to benefit from this service.

**Reach & audience:** Congress delegates attending your session, who have downloaded the Mobile App

Lifespan: Duration of your session

€7,000

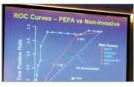
2 points



#### **Description**

Price (excl. VAT)

Accrued Points



Thromboembolic protection across indications
Seakia Middeldorp
Asserts Netter Gross, According

#### Webcast

Extend the reach of your Satellite Symposium to all those who were not able to attend your Satellite Symposium or Experts on the Spot sessions (or even the Congress itself) by posting the webcast of your session on the ESC 365 platform.

This platform offer access to resources from the congress (abstracts, slides, videos, e-Posters) to the entire cardiovascular healthcare community.

The use of the speaker service centre is mandatory. Exceptions are subject to ESC approval with an increase in the price offer. Videos are uploaded within 24 hours of the session maximum. The ESC will provide sponsors with the video files after the congress.

**Reach & audience:** Congress delegates and non-attendees, via the ESC scientific resources platform ESC 365

**Lifespan:** Post-congress

€10,000

4 points & 1 bonus point



Available for Satellite Symposia and Experts on the Spot sessions. Price valid for equipped rooms. Special price available

on request for nonequipped rooms.

BACK TO TOP



#### Weblink

#### No product advertising permitted

Create an invitation in pdf format to invite delegates to your Industry Sponsored Sessions from the ESC Congress 2019 Scientific Programme & Planner (SP&P). This invitation will communicate your congress message to delegates online.

**Reach & audience:** Congress delegates and non-attendees, via the ESC Scientific Programme & Planner (SP&P)

**Lifespan:** Pre-congress

€3,500

1 point

BACK TO TOP





#### **Onsite Advertising**

#### Product advertising permitted on selected items

Blend your company name with the venue and communicate on your therapeutic areas of research & innovation, promote your Industry Sponsored Sessions or encourage delegates to visit your stand by branding various highly visited locations available throughout the Congress centre.

Please contact  $\underline{industry@escardio.org}$  to enquire about the different opportunities.

Reach & audience: All congress delegates ~25,000 pax Lifespan: Congress

ВАСК ТО ТОР

#### Booking conditions and next steps

- Applications can be submitted as of 30 October 2018
- Submit your Application Form from our website www.escexhibition.org
- Cancellation fees will apply upon signature of the Order Form
- The use of product names identifying product logos, misleading names that could be perceived as product names or registered trademarks are strictly limited and are only permitted for products and services where product promotion is clearly stated.
- Sponsorship items will be assigned in line with the accrued point ranking
- Deadline for applications with priority status: 15 December 2018
- For given Sponsorship & Advertising products ESC permits product advertising. Local regulatory approval is incumbent on the company selecting the product. The ESC acts in good faith and is not liable for refund of contracted services in the case of regulatory or legislative bodies refusing the content of same.



The ESC has created three product categories to allow exhibiting companies or non-exhibitor Industry Sponsored Session organiser to organise different meeting formats within the congress centre during the congress hours.

#### Embargo regulations

Industry meetings open to ESC Congress 2019 delegates are strictly forbidden outside of the official ESC congress offer (Industry Sponsored Sessions and Rooms at ESC) from **Saturday 31 August** through **Wednesday 4 September 2019, 08:00** to **20:00**.

#### Industry Welcome Desk

Exhibiting companies are invited to rent Industry Welcome Desk located next to the registration. These desks will enable you to distribute your company's delegate registrations directly to recipients, manage your clients on their arrival in the congress centre and provide an important information point for guest during the congress. Limited spaces available.

Price	Accrued Points
€5,000	2

#### Meeting Rooms

Meeting Rooms, allow companies to host a limited number of guests and organise small and informal meetings (up to approximately 20 pax) in a range of rooms available within the Congress Centre. Hands-on and training of products/ therapies are not permitted in Meeting Rooms.

Meeting Rooms are rented for 5 days, from Friday 30 August to Tuesday 3 September 2019.

54 temporary and modular rooms with optimal sound reduced levels will be built in the Exhibition halls.

Organisers are responsible for furniture, AV equipment and catering arrangements. Customisation must be approved by the ESC, the venue's Health & Safety authorities and needs to be ordered through our suppliers at extra cost.

Room size	Prices	Accrued Points
Room of 24 m <sup>2</sup>	€15,000	6

All prices are exclusive of VAT

Organisers are responsible for furniture, AV equipment and catering arrangements.

#### **Closed Industry Meetings**

During available time slots, fully furnished and AV equipped lecture rooms can be used to organise closed industry meetings which are on invitation only. The following rules apply to this meeting category:

- Meeting is "closed" and on invitation only.
- Maximum attendance is 200 guests.
- Meeting is not promoted in the congress centre or in any ESC Congress 2019 publications.

	Prices	<b>Accrued Points</b>
60 mins meeting	€5,000	2
Additional cost per	€2,500	1
increment of 30 mins		

#### Permitted meeting types:

Company staff meeting, congress briefing, investigators meeting, clinical trial updates.

**Strictly forbidden:** meeting with any formal presentations for delegates.

#### **Business Suites**

The ESC allows companies to book available spaces or unused restaurants within the congress centre.

Price and complementary information available upon request at industry@escardio.org

#### Booking conditions and next steps

- Applications can be submitted as of **30 October 2018**
- Submit your Application Form from our website www.escexhibition.org
- Cancellation fees will apply upon signature of the Order Form
- Rooms will be assigned in line with the accrued point ranking
- Deadline for applications with priority status: 15 January 2019





Ranking	Company Name	London	Rome 2016	Barcelona 2017			Total ESC	TOTAL			
2018		2015			Exhibition	Rooms	Sponsored Session	Sponsorship	Registration	Congress 2018	2015 - 2018
50	3M Health Care	9	9	9	9		!	 		9	36
169	A&D Company Limited				6					6	6
15	Abbott	82	106	51		L	20		25	45	284
34	Abiomed Europe Gmbh		21	30	12	3	13	5		33	84
103	Acarix A/S		5	5	6					6	16
169	Accriva Diagnostics	6									6
169	Acon Laboratories Inc.			6				†			6
11	Actelion Pharmaceuticals Ltd	139	105	169	33	7	25	95	6	166	579
224	Advanced Cooling Therapy	5						<u> </u>			5
169	Advanced Medical Education	6									6
84	Aegerion Pharmaceuticals	20						†			20
154	AGFA HEALTHCARE NV.	7						}			7
169	Ai Mediq SA	6									6
103	Akcea Therapeutics				16					16	16
224	AliveCor, LTD.				5					5	5
88	Alnylam Pharmaceuticals				7	3		7	1	18	18
154	Alta Care Laboratoires		7					}i	·		7
86	AMEDTEC Medizintechnik Aue GmbH		6	6	7			<u> </u>		7	
8	Amgen (Europe) GmbH	270	365	267	61	62	43	54	30	250	1152
154	Amicus Therapeutics GmbH	210	303	201	6	02	73	J-	1	7	7
169	Afficus merapeutics official		6							'	 6
169	Arena Pharmaceuticals		0		6			 		6	6
101	Aspen Pharma	8	9		0			i 		O	17
7		473	225	272	45	21	56	104	36	262	
	AstraZeneca		225	272	45	ZI	20	104	30	202	1232
224	AUM Cardiovascular	5	257	665	00	20	122	100	115	eee.	5
2	Bayer AG	362	357	665	90	20	132	198	115	555	1939
169	BCTS DABEIYAO BRANCH			6				! !			6
169	Beijing Crealife Technology Co., Ltd.		6					i !			6
121	Beneware Medical			6	6					6	12
154	Bepatient	7						 			7
149	Beurer GmbH				8			 		8	8
121	BioMed Central		6	6				ļ †			12
74	Biosense				12		12	! ! !		24	24
169	BioSenseTek Corp. Ltd			6				! ! !			6
110	Biosensors Europe SA		14				ļ				14
21	Biotronik SE & Co KG	47	41	39	14	7	ļ	12	8	41	168
121	Bittium Corporation			6	6		<u> </u>	 		6	12
169	BL NANOBIOMED		6					<u> </u>			6
121	Blueprint Genetics Oy	6			6			ļ 		6	12
4	Boehringer Ingelheim	381	397	480	61	25	137	168	106	497	1755
101	Boryung Pharmaceutical Company		17								17
40	Boston Scientific International SA	29	23		7			 		7	59
74	BP Lab	6	6	6	6					6	24
169	British Journal of Cardiac Nursing	6									6
149	BTL zdravotnicka technika a.s.				8					8	8
23	Canon Medical Systems Europe	43	46	30	15		14	 		29	148
142	Cardio Alex		5	5				T			10
115	Cardioline SPA			6	7		†	†		7	13
224	Cardiologs			5				†			5
42	Cardiome/ Correvio	30	23					T			53
169	Cardioscan Pty. Ltd			6				<del></del>			6
81	CardioSecur		6	11	5		ļ	†		5	22
142	Casis			5	5		<u> </u>	†		5	10



Ranking	Company Name	London	Rome 2016	Barcelona 2017			Total ESC	TOTAL			
2018		2015			Exhibition	Rooms	Sponsored Session	Sponsorship	Registration	Congress 2018	2015 - 2018
88	CD Leycom		6	6	6		 			6	18
169	CeGaT GmbH		6								6
110	CellAegis Devices Inc	7		7							14
224	Celyad Sa		5						! !		5
29	Charite - Campus Virchow-Klinikum (CVK)	25		32	6		26	13		45	102
224	CHF Solutions			5				i !	i 		5
121	China Qingdao Bright Medical Manufacturing Co Ltd	6		6							12
88	CIRCLE Cardiovascular Imaging Inc	6	6	6			ļ	ļ 	ļ 		18
27	Cleveland Clinic Foundation	48	29	25			24	 	! !	24	126
88	CLINICAL RESEARCH MALAYSIA	40	6	6	6	}		! !!	 	6	18
			6	6	6						18
88	CNSystems Medizintechnik AG		0	0	}			 	 	6	
224	Coala Life AB				5			<u> </u> 	¦ 	5	5
224	Cogent	5					ļ		i 		5
224	Consonance Sp. Z.O.O.				5					5	5
224	ContinUse Biometrics			5				ļ 	 		5
110	Covance Laboratories	7			7			 	 	7	14
169	CRC Press, Taylor & Francis Group		6			 		 	 		6
103	Creavo Medical Technologies Ltd			7	9		ļ		 	9	16
82	CRI-The Clinical Research Institute GmbH		7	7	7			! ! !	! ! ! !	7	21
224	CubileHealth GmbH				5			! ! !	 	5	5
58	custo med GmbH	7	7	7	9			 	 	9	30
6	Daiichi Sankyo Europe GmbH	394	345	233	50	14	48	66	95	273	1245
121	DAILYCARE BIOMEDICAL	6	6					! ! !	! ! !		12
88	Defibtech LLC	6	6	6							18
169	Denka Seiken co., LTD.			6							6
224	Diagnosis SA				5					5	5
88	DMS Service			6	12			i   	i	12	18
154	DOASENSE GmbH				7			 	 	7	7
88	DocCheck Medical Services GmbH	6	6	6							18
224	Dot Medical Ltd	5									5
103	DSM Nutritional Products Europe Ltd	16						i   			16
70	Edan Instruments, Inc	6	6	6	7			! !		7	25
22	Edwards Lifesciences	21	18	46	10	3	26	26		65	150
41	EKOS Corporation, a BTG international group company	6	6	23	7		10	5		22	57
33	Eli Lilly and Company	31	12	45							88
224	Elisabeth-TweeSteden Hospital			5							5
60	Elsevier Ltd	7	7	7	7			 	       	7	28
154	Emcure Pharmaceuticals Ltd.		7					*			7
224	Ensense Biomedical Technologies Shangai				5	L				5	5
82	Ercules Comunicazioni	5	5	5	6					6	21
224	ERKA Kallmeyer Medizintechnik GmbH & Co. KG				5		†			5	5
66	Esaote SpA	9	10	8							27
121	European Medical Journal			6	6			<del>;</del>		6	12
169	Everist Health	6						 	 		6
25	Ferrer Internacional SA	32	33	41	16		12			28	134
70	FibriCheck / Qompium BVBA	5	5	10	5		;			5	25
154	Fleischhacker GmbH & Co. KG				7			ļ		7	7
110	Fondazione Internazionale Menarini		7	7	<del>'</del>						14
121	FRESENIUS MEDICAL CARE DEUTSCHLAND GMBH	6	6								12



Ranking	Company Name	London	Rome	Barcelona 2017			Total ESC	TOTAL			
2018		2015	2016		Exhibition	Rooms	Sponsored Session	Sponsorship	Registration	Congress 2018	2015 - 2018
86	Frontiers		6	7	6					6	19
34	FUKUDA DENSHI	28	29	20	7			<u> </u>		7	84
31	GE Healthcare GmbH	26	29	27	14	3				17	99
169	Genoss Co., Ltd			6							6
60	GILEAD SCIENCES		28								28
37	GlaxoSmithKline PLC	21	10	24	11		12	ļ		23	78
88	GLENMARK PHARMACEUTICALS LTD	6	6	6			ļ	i			18
169	Global CVCT Forum			6							6
149	GS Elektromedizinische Gerate G. Stemple GmbH				8			 		8	8
154	Haemonetics SA				7			} !		7	7
74	Health in Code SL	6	6	6	6			ļ			24
		0	0		0		-	¦ 		6	
169	HealthSTATS Technologies (UK) Ltd		5	6			-				
224	Heart Organization		5		7		ļ	ļ		7	5 
115	Heart Test Laboratories Inc / Heart Sciences			6	7		ļ			7	13
169	HEARTROID PROJECT			6			ļ	<u> </u>			- 6
224	Hemologic B.V.			5				ļ 			5
149	Hexacath / Novacor			8			-	¦ 			8
56	HITACHI Medical Systems Europe AG	7	6	9	9			ļ 		9	31
121	I.E.M. GmbH			6	6					6	12
169	II Pensiero Scientifico Editore Srl		6				-	 			6
146	IMEDIPLUS INC.				9			ļ 		9	9
103	Impulse Dynamics Germany GmbH			7	9					9	16
169	Imricor		6					 			6
169	Incathlab	6						! ! !			6
169	ITAMAR	6									6
60	John Wiley & Sons Ltd	7	7	7	7					7	28
121	Kaneka Pharma Europe N.V.	6	6								12
88	Kinpo Electronics, Inc	6	6	6							18
169	KWHC GmbH				6			†		6	6
169	LA BioMed				6					6	6
88	Labtech Ltd.	6	6	6							18
169	Le-Cor Co., Ltd.		6								6
224	Lev El Diagnostics of Heart Disease	5						†			5
154	Lifetech Scientific(Shenzhen)Co.,Ltd.				7			÷		7	7
142	Maltron International Ltd	5	5								10
169	Mazankowski Alberta Heart Institute		6				· <del> </del>	†			6
169	McGraw-Hill Education			6				<u> </u>			6
169	McKesson Technologies UK Ltd	6						† 			6
169	MDPI				6		<del> </del>			6	6
169	Medical ECONET GmbH	-	6					<del></del>			6
169	Medicinsk Bildteknik AB				6		. <del> </del>	i !		6	6
169	Medicys Limited	6			<del>-</del>		-	i			6
169	Medilearn India				6		ļ	† 		6	6
53	Medimatic Srl	7	7	7	14			 !		14	35
70	Medis Medical Imaging Systems	6	6	6	7					7	25
149	Medical infaging systems  Meditek Ltd	8		0	ļ'		. <del> </del>	 		'	25 8
121			6		6			<del> </del>		6	12
	MEDITERRANEAN CARDIOLOGY		6		O		ļ	<u> </u>		6	
169	Medpace Inc	60	6	107	21	25		11		174	6
14	Medscape Cardiology	60	40	107	31	35	64	44		174	381
154	Medset Medizintechnik GmbH	122	122	06	7		70		44	7	7
13	Medtronic International Trading SARL	122	123	96 121	17 55	8	79	8	11 55	123 149	464 533



Ranking	Company Name	London	Rome				Total ESC	TOTAL			
2018		2015	2016		Exhibition	Rooms	Sponsored Session	Sponsorship	Registration	Congress 2018	2015 - 2018
69	MESI Medical	6	7	7	6					6	26
58	Microlife AG	7	8	7	8				†	8	30
74	MIDES GmbH	6	6	6	6				 	6	24
121	Millar, Inc.		6	6				<u> </u>	 		12
110	MINDRAY BIO-MEDICAL EELEDTRONICS	7	7						 		14
154	Mitsubishi Chemical Europe GmbH				7				 	7	7
49	Mortara Instrument Inc	11	14	13					! !	· · · · ·	38
10	MSD (Merck Sharp & Dohme)	 157	183	202		16	28	10	22	76	618
20	Mylan EPD - BGP Products Operations Gmb		100	56	32	7	13	10	1	63	198
60		7	7	7	7			10		7	28
	NEJM Group  NeuroVive Pharmaceuticals AB	32							i 	'	
54		32					-	 	 	-	32
224	NEWCARD				5		-	!	! !	5	5 
169	NI Medical Ltd.		6				ļ		! !		6
169	Nihon Kohden Corporation	6							 		6
169	NIHR Clinical Research Network		6		<u>-</u>		ļ	<u> </u>	 		6
60	NORAV Medical GmbH	7	7	7	7		ļ		; ; ; ;	7	28
74	NorthEast Monitoring Inc	6	6	6	6		ļ		! ! ! !	6	24
224	Novalung GmbH	5						ļ	! ! ! !		5
5	Novartis Pharma AG	259	547	393	74	9	64	200	69	416	1615
16	Novo Nordisk A/S		25	89	19	10	53	52	11	145	259
169	Olink Proteomics AB				6				! ! !	6	6
54	Omron Healthcare Europe B.V.			8	11		12	1	i ! !	24	32
42	Orion Corporation			25	12		14	 	2	28	53
88	Osaka University	6	6		6				! ! !	6	18
169	Overcome		6								6
48	Oxford University Press	11	7	11	12				i ! !	12	41
121	PCM Scientific		6		6				! ! !	6	12
115	Personal MedSystems GmbH	6			7				1	7	13
3	Pfizer	528	438	458	62	37	82	197	133	511	1935
17	PHILIPS	69	48	52	15	10	26	12		63	232
19	Physicians Academy for Cardiovascular Education	42	48	47	10		36	20		66	203
46	Portola Pharmaceuticals	6	7	7	9	4		11	i	24	44
146	Preventice Solutions				9					9	9
84	Preventicus GmbH			10	10					10	20
224	Promax Scientific Developers Pvt. Ltd.			5			<del> </del>				5
121	PRS Neoscan	6	6					†			12
169	PulmoKard GmbH				6			!		6	6
115	Radcliffe Cardiology	6			7			<u> </u>	 	7	13
88	Randox Laboratories Ltd	6	6	6					i 		18
45	RECORDATI		25		19		ļ	i	4	23	48
50	Regeneron Pharmaceuticals						12	24		36	36
121	RenalGuard Solutions Inc			6	6			·	 	6	12
121	Renew health Ltd			,	12			!		12	12
32	ResMed	34	21	21	7		14	<u> </u>	 	21	97
						3	· <del> </del>	<u> </u>	 		
28	Roche Diagnostics International Ltd	20	19	41	12	3	24	ļ	i 	39 7	119
154	Rontis AG				7		ļ	!	! !	7	7
115	Rooti Labs Limited			6	7		ļ	ļ	i 	7	13
169	RUMIDIMUR DMCC		6	-			ļ	<u>i</u>	i 	-	6
66	SAGE Publications Ltd	7	6	7	7					7	27
9	Sanofi-Aventis Groupe	250	254 5	177	45	20	32	83	75	255	936



Ranking	Company Name	London	Rome					Total ESC	TOTAL		
2018		2015	2016		Exhibition	Rooms	Sponsored Session	Sponsorship	Registration	Congress 2018	2015 - 2018
44	Schiller AG	13	13	13	12					12	51
103	Schwarzer Cardiotek GmbH	8	8						÷		16
121	SCOTTCARE	6	6								12
1	SERVIER	598	515	479	83	16	77	242	74	492	2084
121	Shenzhen Biocare Bio-Medical Equipment Co., Ltd.	6	6								12
169	Shenzhen Carewell Electronics Co., Ltd	6							†		6
26	Shire International GmbH	36	37	35			13		7	20	128
18	Siemens Healthineers	40	34	50	18		54	15	 	87	211
47	Singulex	17	26			L		L	†		43
224	Sky Labs				5			 	T	5	5
169	SMART SOLUTIONS TECHNOLOGIES,	6							†		6
	S.L. (NUUBO)										
140	Solubio - Koch Evolution		5	6					†		11
169	Soluscope S.A.S.				6			†	*	6	6
70	SOMNOmedics GmbH	6	6	6	7			t	†	7	25
224	Sonovum Ag			5					†		5
154	Sophia Genetics		7						1		7
169	Springer Healthcare Ltd		6						 		6
169	STORZ MEDICAL AG	6						1     	1 1 1		6
115	Stratasys GmbH				13				†	13	13
169	Sunshine Heart	6							†		6
36	TAKEDA	82							 		82
66	The Jama Network	7	7	7	6		·	† !		6	27
169	THERMO FISCHER SCIENTIFIC		6					†			6
121	THINKLABS MEDICAL			6	6				i	6	12
24	Thrombosis Research Institute	37	37	43	11		14			25	142
74	TOMTEC IMAGING SYSTEMS GMBH	6	6	6	6					6	24
169	TZ Medical Inc.		6					†			6
50	UNITED THERAPEUTICS EUROPE LTD	24	12					†	†		36
56	Vales & Hills Biomedical Tech Ltd	6	6	6	13			†	†	13	31
154	VASOMEDICAL Inc	7					!	 			7
142	VectraCor Inc	5	5					†	i 		10
38	Vifor Pharma			48		3		15	2	20	68
140	Wavelet Health			6	5		†	†	 	5	11
146	Welch Allyn GmbH				9		·	†		9	9
169	Whispering Hearts Inc			6				<u>+</u>			6
60	Wisepress Online Bookshop Ltd	7	7	7	7			T	T	7	28
39	Wolters Kluwer Health	6	10	19	6		25		 	31	66
169	ZEBRA TECHNOLOGIES EUROPE LIMITED	6						† 	 		6
154	Zenicor Medical Systems				7			†	†	7	7
80	ZEUS Scientific Inc		23					<u> </u>			23
169	Ziosoft Inc			6					T		6
29	Zoll CMS GmbH	18	23	30	9	5	12	5	 	31	102
109	ZS Pharma	15									15

## **Key Dates**

15 November 2018	Exhibition application deadline for Top 10 point holders
15 December 2018	Exhibition application deadline for Top 20 point holders
	Satellite Symposia - Experts on the Spot deadline for Top 10 point holders
	Sponsorship application deadline with priority status
15 January 2019	Exhibition deadline for application with priority status
	Industry Sponsored Sessions application deadline with priority status
	Rooms at ESC application deadline with priority status
31 March 2019	Early fee Exhibition deadline
	Industry Sponsored Sessions scientific programme submission deadline
1 April 2019	Standard fee Exhibition deadline

## Application & ESC Guidelines for Industry @ Congresses

All Exhibition, Industry Sponsored Sessions and Sponsorship forms should be completed, signed and returned as soon as possible, items will be assigned in line with the accrued point ranking.

Returning a signed Order Form implies a tacit agreement of the ESC Guidelines for Industry @ Congresses and complementary ESC Guidelines for Industry @ ESC Congress 2019.

The ESC Guidelines for Industry @ ESC Congress 2019 will be communicated to the participating companies in due course to help with the organisation of the event.

All terms and conditions regarding your participation will be detailed in these Guidelines for Industry Participation.

Tel: +33 (0)4 92 94 76 00

Fax: +33 (0)4 92 94 76 01

Website: www.escardio.org

Should you require any further information regarding the application process, please contact us at industry@escardio.org



The European Heart House Les Templiers, 2035 Route des Colles CS 80179 Biot, 06903 Sophia Antipolis Cedex, FRANCE