# EHRA EUROPACE – CARDIOSTIM 2017

18-21 June 2017, Vienna Austria

**Industry Site Visit** 







## **Agenda**

- 10h 11h Presentation of EHRA EUROPACE CARDIOSTIM 2017
  - **→**Scientific Programme
  - →City & Congress Centre
  - **→Building /Expo Lay-out**
  - **→Industry Opportunities**
- 11h 12h30 Tour of the Congress Centre
- 12h30 14h30 Working Lunch & Individual meetings
- 14h30 Departure



#### **ESC Contacts**

#### **Industry Relations**

Isabelle Dor Medical Devices idor@escardio.org

**Congress Manager** 

Anne-Laure Leuba aleuba@escardio.org

#### **Industry Services Team**

Noureddine M'Ghari Exhibition

europaceexhibition@escardio.org

Fabrice Calabrese Satellites

europacesatellite@escardio.org

Samantha Bickham Sponsorship & Advertising

sponsorship@escardio.org

Registration

John Bakker
Registration
epregistraion@escardio.org





#### **Suppliers contacts**

#### **Congress Venue Contact**

Barbara Heinisch barbara.heinisch@messe.at

#### **Hotel Accomodations**

ESC has appointed **Mondial Congress** as official housing agency for hotel reservations

Monika Krista Nikolaus

ehra.housing@mondial-congress.com

Tel: +43 1 58804111

#### **Stand Supplier**

Christian.komosny@expoxx.at

#### **Gerstner Catering Services**

Andrea Jann jann@gerstner.at

#### **Badge Readers: LENI**

Jean Michel Boutaud jmboutaud@eurodocument.com

#### **Official Forwarder and Lifter**

FAIREXX Stefan Grunwaldt stefan.grunwaldt@fairexx.com





#### **About the European Heart Rhythm Association (EHRA)**



**Prof. Gerhard Hindricks** EHRA President, 2015-2017

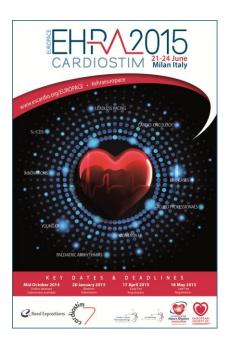
The European Heart Rhythm Association (EHRA) is a registered branch of the ESC.

Its aim is to improve the quality of life of the population by reducing the impact of cardiac rhythm disturbances and reducing sudden cardiac death.

EHRA promotes science and education in the field of cardiac arrhythmias, with a special focus on atrial fibrillation.

Besides patient engagement programmes, EHRA organises scientific and educational events for physicians and allied professionals. In cooperation with other associations and societies, EHRA promotes the quality of care for patients with atrial fibrillation through the publication of international consensus documents.

#### **2015 Congress figures**



#### **Key Figures from 2015**

4 days of scientific sessions

1 500+ submitted abstracts

5 700+ healthcare professionals from 100+ countries

1600m<sup>2</sup>+ exhibition

20 industry sponsored sessions

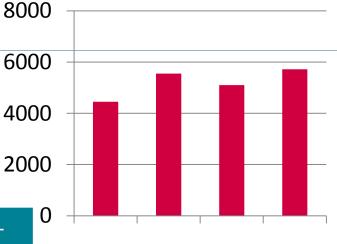




## **2015 Total participants**

#### A new record!

	2009 Berlin	2011 Madrid	2013 Athens	2015 Milan	+/- 2013
Active delegates	3127	4035	3491	4124	+635
Accompagning persons	70	64	N/A	N/A	-
Exhibitors	1252	1451	1608	1597	-11
Total Participants	4449	5550	5099	5721	624



2009 2011 2013 2015





## Top **10** Sessions occupancy by Topic

Ranking	Topic
1	Cardiac resynchronisation therapy
2	Ventricular tachycardia ablation
3	Cardiac Pacing
4	Lead management - extractions and recalls
5	Traditional ablation
6	ECG interpretation
7	Genetics
8	Syncope
9	ECG and e-Cardiology (Cardiac arrhythmias, non invasive)
10	Implantable cardioverter defibrillator (ICD)





## **2015 Top 10 country Abstracts vs Participants**

	Country	Submitted	Accepted				
Rank				Rank	Country	Milan 2015	% of total
	Italy	174	116		Italy		
1	•			1		421	12,06%
	Japan	170	100		Germany		
2				2		366	10,48%
	Germany	159	107		France		
3	Í			3		280	8,02%
	Spain	89	64		UK		
4	·			4		241	6,90%
	UK	84	78		USA		
5				5		237	6,79%
	USA	81	54		Netherlands		
6				6		233	6,67%
	Russian Fed.	73	39		Poland		
7				7		175	5,01%
	Poland	67	35		Japan		
8				8	•	156	4,47%
	France	56	50		Greece		
9				9		150	4,30%
	Netherlands	54	52		Belgium		
10				10	3	138	3,95%

# CARDIOSTIM Vienna, Austria



www.escardio.org/EUROPACE

#ehraeuropace

With the participation of the ESC Working Groups on e-Cardiology and Grown-up Congenital Heart Disease and in conjunction with the 41th Annual Meeting of the ESC Working Group on Cardiac Cellular Electrophysiology.













## **Expand your knowledge...**

Genetics in arrhythmology • General ablations

Basic and cellular electrophysiology for the clinician and researcher

Arrhythmias in athletes • Cardiac Pacing • Anticoagulants

ICDs and defibrillation • Arrhythmia in pregnancy

Syncope Atrial fibrillation



**ECG** interpretation

Lead management and extraction

Remote monitoring in cardiology • Atrial fibrillation ablation

Cardiac resynchronisation therapy • Paediatric arrhythmias

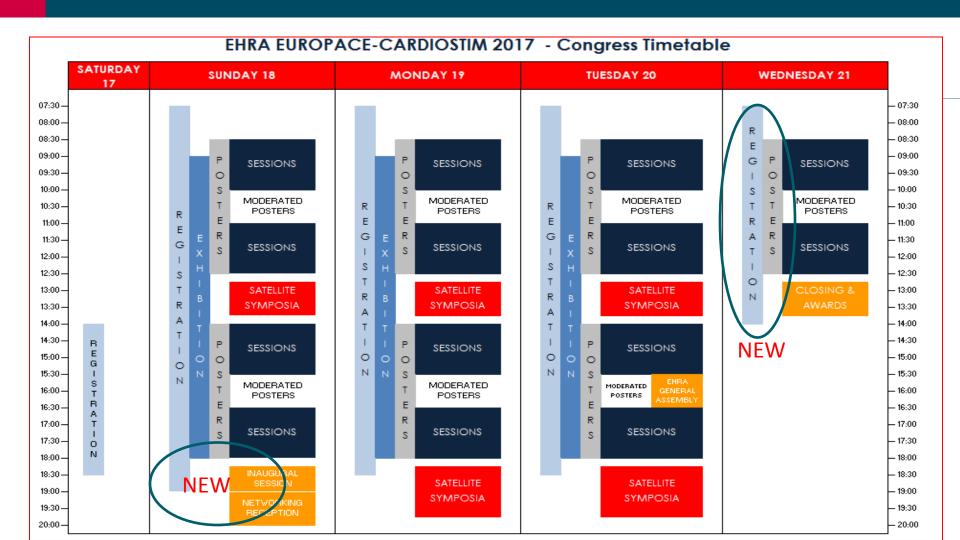
Non-invasive electrocardiology and e-cardiology

Pharmacology in arrhythmology/Cancer and arrhythmia

**New implantable devices** 







#### **Congress timelines**

- End of October: Online Registration services open
- 20 Oct 20 Jan: Call for abstracts
- December: Advance programme Launch
- 17 April: Early fee registration
- 18 May: Late fee registration



#### **2017 Scientific Programme – Main topics**

## EHRA Chairperson EHRA Vice-Chairperson

Prof. Michael Glikson, Israel Prof. Helmut Püererfellner, Austria

- Atrial fibrillation (AF)
- Anticoagulation
- Traditional ablation
- Implantable Cardioverter Defibrillator (ICD)
- Cardiac Pacing
- Cardiac resynchronisation therapy
- Lead management
- ECG and eCardiology (Cardiac arrhythmias, non invasive)
- Ventricular tachycardia ablation
- Pharmacology and cancer chemotherapy
- Basic Electrophysiology

- Genetics
- · Remote monitoring
- New implantable devices
- Arrhythmias in athletes
- Nurse, Allied Professional, other
- ECG interpretation
- Paediatric / Pregnancy
- · Registries and surveys
- Scientific documents and Guidelines
- Young electrophysiologist / Women in electrophysiology

## Scientific programme highlights

- A State of the Art Scientific programme
  - **-Innovation** (technology, latest advances...)
  - -Late Breaking Trial session: Monday morning
  - -Guidelines AFIB
  - -Interactive sessions: Mobile App voting system
  - -Young EP / Women in EP / Allied professionals sessions
  - -4 Live sessions (2 from Linz, 2 from Leipzig)
- Participation of 3 ESC Working Groups on:
  -e-Cardiology: e-Health Digital Summit into the programme -NEW
  -Grown-up Congenital Heart Disease -NEW

  - -Cardiac Cellular Electrophysiology (41th annual meeting into the programme)
- A wide range of opportunity for abstract presenters
   -Clinical case sessions

  - -Oral abstract sessions
  - -Highlight session





## 3 Summits in parallel on Sunday 18 June 2017

- Summits will include 4 sessions of the same topic over a full day
  - > VT Summit Dr Berruezo Sanchez Antonio, ES
  - > AF Summit Prof. Piorkowski Christopher, DE
  - Lead management Summit Dr Bongiorni Maria Grazia, IT

Access to the summit included in the registration fee



#### What will continue...

- Mobile App2015: 3 787 downloads (66%)- Huge numbers!
- Final programme
   Only PDF version online no hard copies
- Programme at a Glance Paper version



#### New this year!

**Congress news: Paper version**Daily distributed on-site to delegates

#### **AGORA**

New design to afford better sound system Seat capacity increase (50->80pax)



**Sessions integrated into the scientific programme** 

CardioPulmonary Resuscitation Workshop
Located in the exhibition area











#### **New Nurses & Allied Professionals offer**

- Local language sessions on Sunday (with slides in English)
- -> Encourage LOCAL participation (Austria, Germany, Swiss)
- Dedicated poster area for NAP
- ->Allow more visibility in the congress
- Hands-on sessions PROPOSAL
- ->In a meeting room in // to scientific sessions



## **Vienna - Accessibility**

- Direct flights from major European cities
- From the airport to the city centre:
- ✓ City Airport Train (CAT)
  - -16mn
  - -Every 30 minutes.
  - -Price single 12€ / Return 19€
- ✓ Express train S7: 4,20€
- ✓ Taxi companies: 40€ minimum









#### **Messe Wien – Accommodations**



#### Housing

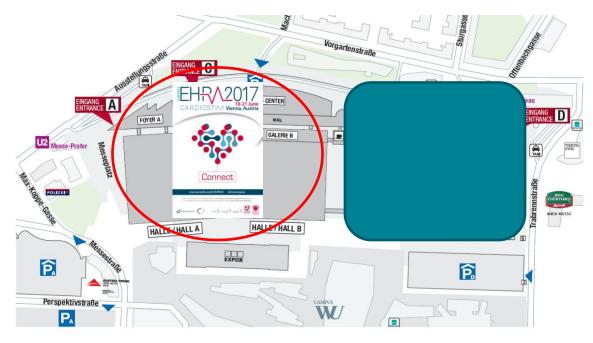
500 rooms on the spot, 2.000 in walking distance 30.000 rooms within the city Very affordable rates





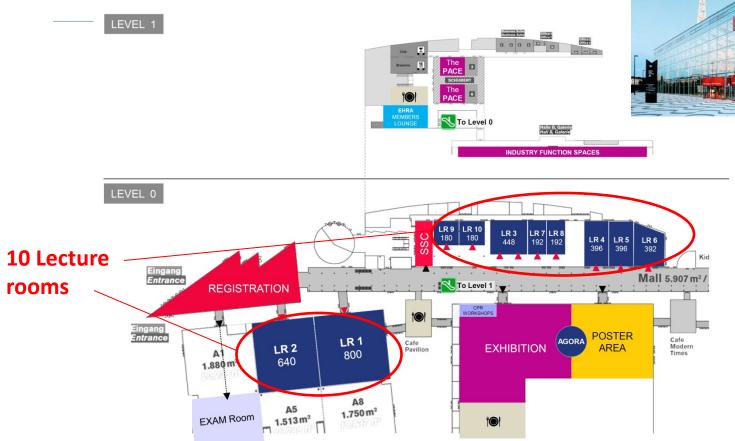
#### **Messe Wien - Access**

CongressMain Entrance:ENTRANCE A





## **Messe Wien - Layout**









## **Industry - What you need to know?**



- **Isabelle Dor, Industry Relations**
- Noureddine M'Ghari, Exhibition
- Fabrice Calabrese, Industry Sponsored Session
- Samanta Bickam, Sponsorship



With the participation of the ESC Working Groups on e-Cardiology and Grown-up Congenital Heart Disease and in conjunction with the 41st Annual Meeting of the ESC Working Group on Cardiac Cellular Electrophysiology.

















## **Industry Partners NEW**

- Accrued Point Ranking
- The PACE Scientific Programme in Final Programme/Mobile App/Scientific Programme & Planner (SPP)
- Industry Programme replaced by inserts in Congress News
  - -> Printed copies of the official newspaper distributed onsite every day
- Online Congress News
  - -> Official Congress Newspaper online version emailed to all attendees and EHRA Active Members
- Programme at a Glance
  - -> Pocket version placed in the Delegate Badge Holder
- Webcast on Scientific Progamme & Planner (SPP)

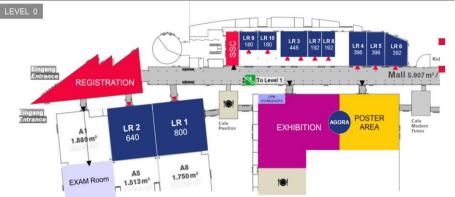




#### **Exhibition**



- Level 0 Square 2200sqm
- €500 /m<sup>2</sup>
- Opening hours : Sunday to Tuesday 8h30 - 18h
- Heart of Science Poster & Agora
- Catering & Wifi
- Service ducts from floor
- Ceiling 14m
- Hanging possiblities for stand spaces from 60m<sup>2</sup>
  - 5 points awarded for exhibiting 1 point per full 9m<sup>2</sup> of exhibit space







## **Build-up / Exhibiton / Dismantle schedule**

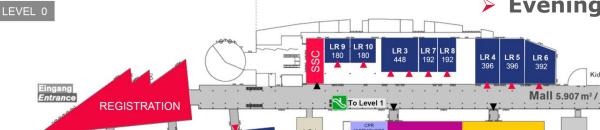
- Exhibition build-up :
  - Thursday 15 June @ 8h (100 m² and up ) / @ 12h (50 m² and up )
  - Friday 16 June @ 8h (100 m² and up ) / @ 12h (all stand)
- Exhibition: Sunday 18 Tuesday 20 June (9h to 18h)
- Dismantling: Wednesday 21 June @ 14h to Thursday 22 at 20h



#### **Satellites**



- Level 0
- 10 lecture rooms
- From 180 to 800 pax
- Sunday
  - ▶ Lunch 60mn: €40k (16 points)
- Monday & Tuesday
  - ▶ Lunch 60mn: €40k
- Monday & Tuesday
  - ➤ Evening 60mn: €40k
    - **Evening 75/90mn: €45k (18 points)**







#### **Satellites**

&

**Expert on the Spot** (Agora)



Complementary

60/75/90mn - €40 to 45K

30mn - €6K (2 points)

Sunday 18 June Lunch 60mn

Monday 19 June Lunch 60mn

Evening 60/75/90mn

Tuesday 20 June Lunch 60mn

Evening 60/75/90mn

Sunday 18 June Afternoon

Monday 19 June Morning

Afternoon

Tuesday 20 June Morning

Afternoon





#### The Pace

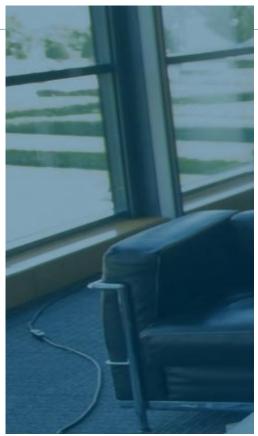


- Level 1
- Hands on learning
- Up to 5 rooms available
- €15k (2 points)
- 1 Congress News Insert inside the Congress News
- 1 Weblink
- Scientific Programme listed in the Scientific Programme & Planner (SPP)
- Room Rental (standard set up)
- AV Equipment & Catering arranged by the organiser





## **Function Spaces & Industry Welcome Desk**



- Level 1
- 11 rooms available on
- Overlooking the Exhibition area
- 4.5 days
- Room of 32 m<sup>2</sup>: €3.5K
- Room of 48 m<sup>2</sup>: €5 k
- Room of 64 m<sup>2</sup>: €6.5 k

 Don't forget to book your Industry Welcome Desk



## **Moving Digital - Before**



- Help delegates connect and get prepared
- Mobile App : €25k
- Stats 2015 →3787 Mobile app downloads =(66%)

- Promote your session to delegates
- E-Blast : €6.5k
- 6 June & 15 June
- Stats 2015 : Delivered to 2257
   pre-registered delegates = 68% total emails open rate

Heart Rhythm

**EUROPEAN** 

SOCIETY OF

#### **Moving Digital - During**







- Splash Advert, on the day of satellite
- Push notification (30mn before the session) in the mobile app: €5k
- Stats: ESC Congress 2016 = 23K downloads, ~35K views/advert
- Stats HF Congress 2016= 4 435 downloads, ~6749 views

- Live Broadcasting: €7k
- Webcast on Scientific Programme & Planner (SPP): €7k

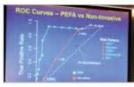
Heart Rhythm

Digital Congress News: €10k

## **Moving Digital - After**



'In review' Official Highlight Report
 Peer in review publication mailed to all attendees post congress and posted online : €50k



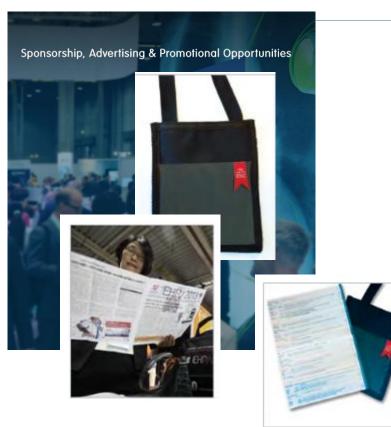


Best Off on the main scientific advances

Provide an overview of the congress highlights: €50k



## **Promote your activities**



- Delegate Badge Holder : €15k
- Programme At A Glance in the Delegate Badge Holder: €10k
- Paper Congress News : €15k
- Onsite Advertsing : TBC



#### http://www.escexhibition.org/EHRA2017

One central Order Form



> ORDER NOW



Dear Industry Partners,

We are pleased to inform you that applications for Exhibition space, Industry Sponsored Sessions and Sponsorship are now open. You will find all necessary application forms below.

Please do not hesitate to contact us at industry@escardio.org for any queries you might have.

We are looking forward to working with you on EHRA EUROPACE - CARDIOSTIM 2017.

Industry Relations Team

#### **Industry Information**

- Industry Prospectus
- EHRA EUROPACE CARDISTOM 2015 Post Congress Report





## **Key Dates**

KEY DATES				
Deadline for applications with priority status	15 October			
Guidelines	Jan 2017			
Satellite Scientific Programme	1 March 2017			
<b>Expert On The Spot</b>	1 March 2017			
The Pace Scientific Programme	1 March 2017			



#### Join us for the Tour.....

- Select your preferred stand location
- Order your Satellite Symposium, Exhibition, Sponsorship & rooms
- With priority status before the 15/10/2016



