

ORDER FORM

Company: _____

Address: _____

Hall: _____ Stand-No: _____

Leipzig - Germany
7-10 December 2016

Please send this order form to: **Heidi Dietrich**

FAIRNET GmbH
Post Box 10 07 20
04007 Leipzig

Phone: +49 341/678-8497
Fax: +49 341/678-168497

E-Mail: heidi.dietrich@fairnet.de | www.fairnet.de

Your contact details:

Contact Person: _____

E-Mail: _____

Phone: _____ Fax: _____

WE ARE INTERESTED IN YOUR RANGE OF SERVICES AND WOULD LIKE TO DISCUSS THIS FURTHER WITHOUT OBLIGATION (PLEASE TICK WHERE APPLICABLE):

We are interested in a stand design for our display at the Exhibition Centre.

- System stand System stand with individual elements Individual stand construction
 Please send us your detailed catalogue of furniture for hire, additional fittings and flooring.

Please suggest a suitable date for an appointment.

Thank you for your interest in our company.
We will contact you immediately on receipt of this information.



Place, Date

Company stamp

Authorised signature

ORDER FORM

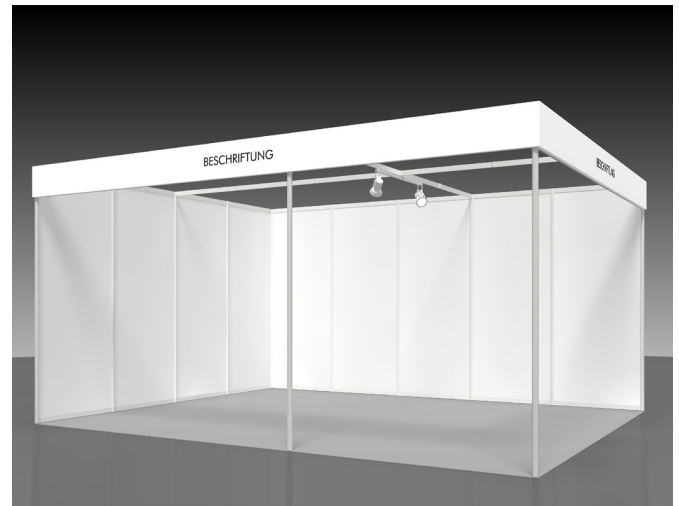
Company: _____
 Address: _____

 Hall: _____ Stand-No: _____

Contact person: _____
 E-Mail: _____
 Phone: _____ Fax: _____

Stand version BASIC

- Modular side and back walls, h: 250 cm, white
- Fascia, h: 30 cm, white, Inscription in Helvetica font, semi-bold, dark grey, h: 100 mm, 25 letters max.
- 1 „Trapeze“ spotlight 150 W per 4 m² stand area
- Floor covering: needle felt
- 1 power strip with three sockets (electrical connection must be ordered separately)



Your fascia inscription:

Colours floor covering:

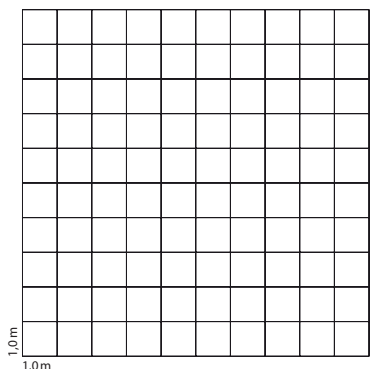
- black (3022)
- anthracite (3000)
- light blue (3026)
- dark blue (3038)
- green (3046)
- red (3025)
- orange (3033)
- light grey (3005)
- yellow (3035)
- blue (3053)
- light green (3023)
- dark green (3034)
- dark red (3055)

Stand Type:

- row stand
- corner stand
- peninsula stand
- island stand

Sketch of floor plan:

Please sketch the floor plan of your stand here, marking where you would like your services.



Stand size: _____ m ²	Stand size: 4,0 m ² - 19,0 m ²	20,0 m ² - 35,0 m ²	36,0 m ² - 50,0 m ²
Stand measurements: \square _____ m \uparrow _____ m	Price: 71,50 €/m²	62,00 €/m²	50,00 €/m²

Our prices are subject to statutory Value Added Tax and include all services for assembling and dismantling. Performance is based on our General Business and Hire Conditions. The mounting of displays, posters and pictures on the wall elements is only permitted if hung or taped. Tape and other adhesives must be removed without leaving any residue. No nails, screws or drills may be used on the wall boards.

Place, Date _____ Company stamp _____ Authorised signature _____

ORDER FORM

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 Address: _____

 Hall: _____ Stand-No: _____

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 E-Mail: _____
 Phone: _____ Fax: _____

Stand version COMFORT

- Modular side and back walls, h: 250 cm, white
- Cubicle 2 m² (under 15 m² – 1 m²) with lockable door, 1 coat rack, 2 shelves 100 x 30 cm and 1 power strip with three sockets
- 1 table 70 x 70 x 72 cm, white, 4 linkable chairs, upholstered, anthracite (under 15 m² – 3 chairs)
- Fascia, two options: either fascia, h: 30 cm, white or truss with triangular text board, w: 2.20 m, please choose white or black, Inscription in Helvetica font, semi-bold, dark grey or white, h: 100 mm, 25 letters max.
- Floor covering: needle felt
- 1 „Trapeze“ spotlight 150 W per 4 m² stand area
- 1 „Leipzig“ counter, open, 100 x 50 x 100 cm, white



Fascia:

- fascia, h: 30 cm, white
- truss with triangular text board (black), w: 2.20 m with white inscription
- truss with triangular text board (white), w: 2.20 m with black inscription

Your fascia inscription:

Colours floor covering:

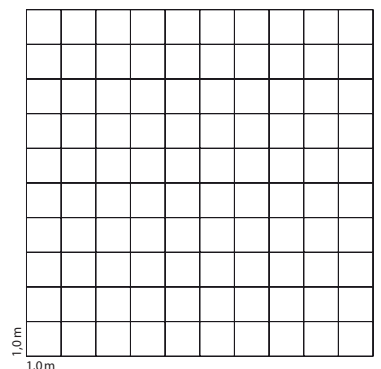
- black (3022)
- light grey (3005)
- anthracite (3000)
- yellow (3035)
- light blue (3026)
- blue (3053)
- dark blue (3038)
- light green (3023)
- green (3046)
- dark green (3034)
- red (3025)
- dark red (3055)
- orange (3033)

Stand Type:

- row stand
- corner stand
- peninsula stand
- island stand

Sketch of floor plan:

Please sketch the floor plan of your stand here, marking where you would like your services.



	Stand size:	8,0 m ² - 19,0 m ²	20,0 m ² - 35,0 m ²	36,0 m ² - 50,0 m ²
Stand measurements: \boxtimes _____ m \uparrow _____ m	Price:	103,00 €/m²	82,50 €/m²	59,00 €/m²

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ORDER FORM

Company: _____ Contact person: _____
 Address: _____ E-Mail: _____
 _____ Phone: _____ Fax: _____
 Hall: _____ Stand-No: _____

Standard inscription on your fascia/nameboard

Item no.	Item	EUR/each	Quantity	EUR Total
33430	Version 1, Helvetica semi-bold 100 mm, black/dark grey, up to 25 letters	(included in all stand construction versions)		
33431	Version 2, Helvetica semi-bold 100 mm, black/dark grey, up to 35 letters	63.50	EUR <input style="width: 40px;" type="text"/>	<input style="width: 40px;" type="text"/>
33433	Version 3, Helvetica semi-bold 100 mm, black/dark grey, up to 45 letters	88.00	EUR <input style="width: 40px;" type="text"/>	<input style="width: 40px;" type="text"/>

Other fonts and colours are available at a surcharge of 30%.

Font: _____ Colour: _____

Please enter your text, one letter per space:

Graphic

We order:

Logo/text coloured on fascia at the package price of 90,00 € plus german VA T

Please send us your data draft (eps- or ai-file) via e-mail.

Before the beginning of production you will receive a proof and our specification of costs.

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ORDER FORM

Company: _____		Contact person: _____	
Address: _____		E-Mail: _____	
_____		Phone: _____	Fax: _____
Hall: _____	Stand-No: _____		

Rental furniture

Item no.	Item	description	EUR/each	Quantity	EUR Total
37000.10		Set BREEZE, consists of: • 1 Table BREEZE, (€ 79 ↗ 79 ↕ 74) • 3 Chairs BREEZE (€ 50 ↗ 40 ↕ 45 ↕ 80) blue (37000.10) <input type="checkbox"/> red (37001.14) <input type="checkbox"/> black (37000.01) <input type="checkbox"/>	162,00 EUR	<input type="text"/>	<input type="text"/>
37036.01		Set KRISTINA II, consists of: • 1 Table Coto, (€ 70 ↗ 70) • 3 Chairs KRISTINA II (€ 59 ↗ 54 ↕ 48 ↕ 78) transparent (37036.33) <input type="checkbox"/> black (37036.01) <input type="checkbox"/> white (37036.02) <input type="checkbox"/>	179,00 EUR	<input type="text"/>	<input type="text"/>
37019.02		Set OLLY TANGO, white consists of: • 1 Pedestal table GO (€ 70 ↗ 72) • 3 Chairs OLLy TANGO (€ 42 ↗ 40 ↕ 46 ↕ 90)	166,50 EUR	<input type="text"/>	<input type="text"/>
37020		Set REIHENSTUHL, consists of: • 1 Table Highline, white (€ 70 ↗ 70 ↕ 72) • 4 Chairs REIHENSTUHL, anthracite (€ 52 ↗ 54 ↕ 46 ↕ 80)	99,00 EUR	<input type="text"/>	<input type="text"/>
37005.03		Set HANSEN, beech consists of: • 1 Pedestal table Go ((€ 70 ↗ 72) • 3 Chairs HANSEN (€ 50 ↗ 52 ↕ 44 ↕ 78)	173,00 EUR	<input type="text"/>	<input type="text"/>

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_____		Phone: _____	Fax: _____
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Rental furniture

Item no.	Item	description	EUR/each	Quantity	EUR Total
37029		Set Z, alu/black consists of: • 1 stand-up table COTO (☒ 70 ☒ 112) • 3 Z-Bar stools (☒ 37 ☒ 80)	135,00 EUR	<input type="text"/>	<input type="text"/>
37039		Set Frankfurt small, white consists of: • 1 stand-up table FRANKFURT small (☒ 140 ☒ 75 ☒ 110) • 4 Bar stools LEM (☒ 37 ☒ 42 ☒ 65-72)	350,00 EUR	<input type="text"/>	<input type="text"/>
37031.02		Set SNOW, white consists of: • 1 stand-up table COTO (☒ 70 ☒ 112) • 3 Bar stools SNOW (☒ 39 ☒ 60-81)	212,50 EUR	<input type="text"/>	<input type="text"/>
37035.01		Set COMO, black consists of: • 1 stand-up table MISANO (☒ 55 ☒ 55 ☒ 110) • 3 Bar stools COMO (☒ 46 ☒ 33 ☒ 75)	268,00 EUR	<input type="text"/>	<input type="text"/>
37011		Set ROMEO, black consists of: • 1 glass table (☒ 51 ☒ 62-100) • 3 easy chairs ROMEO (☒ 63 ☒ 59 ☒ 50/77)	228,00 EUR	<input type="text"/>	<input type="text"/>

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Address: _____		E-Mail: _____	
_____		Phone: _____	Fax: _____
Hall: _____	Stand-No: _____		

Rental furniture

Item no.	Item	description	Width x depth x height	EUR/each	Quantity	EUR Total
36002.01		Chair BREEZE black (36002.01) <input type="checkbox"/> white (36002.02) <input type="checkbox"/> blue (36002.10) <input type="checkbox"/> red (36002.14) <input type="checkbox"/>	⇒ 50 × 40 ⇨ 45 ⇩ 80	34,00 EUR	<input type="text"/>	<input type="text"/>
36015		Linkable chair, upholstered, anthracite	⇒ 52 × 54 ⇨ 46 ⇩ 80	16,00 EUR	<input type="text"/>	<input type="text"/>
36069.01		Linkable chair, black	⇒ 53 × 42 ⇨ 46 ⇩ 81	24,00 EUR	<input type="text"/>	<input type="text"/>
36012.01		Chair KRISTINA II black (36012.01) <input type="checkbox"/> white (36012.02) <input type="checkbox"/> red (36012.14) <input type="checkbox"/> transparent (36012.33) <input type="checkbox"/>	⇒ 59 × 54 ⇨ 45 ⇩ 78	45,00 EUR	<input type="text"/>	<input type="text"/>
36268.01		Bar stool, Z black <input type="checkbox"/> white (36268.02) <input type="checkbox"/>	∅ 37 ⇩ 80	24,00 EUR	<input type="text"/>	<input type="text"/>
36283.01		Bar stool LEM, black Frame: Tubular steel, matt chromed Seat/back: plywood, varnished	⇒ 37 × 42 ⇨ 65 ⇩ 72	61,00 EUR	<input type="text"/>	<input type="text"/>
36202.01		Armchair ROMEO black <input type="checkbox"/> white (36202.02) <input type="checkbox"/>	⇒ 63 × 59 ⇨ 50 ⇩ 77	58,00 EUR 69,00 EUR	<input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/>

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Address: _____		E-Mail: _____	
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Hall: _____	Stand-No: _____		

Rental furniture

Item no.	Item	description	Width x depth x height	EUR/each	Quantity	EUR Total
36384.02		Table, square white (36384.02) <input type="checkbox"/> black (36384.01) <input type="checkbox"/>	⇒ 70 × 70 ↑ 72	38,00 EUR	<input type="text"/>	<input type="text"/>
36382.02		Table, white (36382.02) <input type="checkbox"/> black (36382.01) <input type="checkbox"/>	⇒ 140 × 70 ↑ 72	43,00 EUR	<input type="text"/>	<input type="text"/>
36355.02		Table, round, white	∅ 70 ↑ 72	38,00 EUR	<input type="text"/>	<input type="text"/>
36450.02		Stand-up table, round, white	∅ 70 ↑ 115	54,00 EUR	<input type="text"/>	<input type="text"/>
36400.02		Occasional table, white (36400.02) <input type="checkbox"/> black (36400.01) <input type="checkbox"/>	⇒ 70 × 70 ↑ 42	46,00 EUR	<input type="text"/>	<input type="text"/>
31501		Information counter, white lockable <input type="checkbox"/> ⇒ 100 × 50 ↑ 100 open (31500) <input type="checkbox"/>		105,00 EUR 69,00 EUR	<input type="text"/> <input type="text"/>	<input type="text"/> <input type="text"/>
31229		Pedestal, white	⇒ 50 × 50 ↑ 50 bis ⇒ 100 × 100 ↑ 100	66,00 EUR	<input type="text"/>	<input type="text"/>

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Address: _____		E-Mail: _____	
_____		Phone: _____	Fax: _____
Hall: _____	Stand-No: _____		

Rental furniture

Item no.	Item	description	Width x depth x height	EUR/each	Quantity	EUR Total
31800		Shelving unit, 4 shelves, white	⇒ 100 × 40 ↑ 200	76,00 EUR	<input type="text"/>	<input type="text"/>
31906		Leaflet rack WINNI, 3 acrylic shelves, DIN A4	⇒ 27 × 44 ↑ 120	64,00 EUR	<input type="text"/>	<input type="text"/>
31902		Leaflet rack WINNI 2, 6 acrylic shelves, DIN A4 Metall	⇒ 100 × 30 ↑ 100	105,00 EUR	<input type="text"/>	<input type="text"/>
31610		Display case "Granat Basic", white, glass door lockable	⇒ 100 × 50 ↑ 110	110,00 EUR	<input type="text"/>	<input type="text"/>
31659		upright display cabinet GRANAT, grey, 2 glass shelves, Illumination: 1 ceiling lights	⇒ 50 × 50 ↑ 200	270,00 EUR	<input type="text"/>	<input type="text"/>
31658		Free standing display GRANAT, grey 2 glass shelves Illumination: 2 Ceiling lights	⇒ 100 × 50 ↑ 200	325,00 EUR	<input type="text"/>	<input type="text"/>
31712		Sideboard, grey 1 Shelf, lockable	⇒ 100 × 50 ↑ 100	67,00 EUR	<input type="text"/>	<input type="text"/>

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Company: _____		Contact person: _____	
Address: _____		E-Mail: _____	
_____		Phone: _____	Fax: _____
Hall: _____	Stand-No: _____		

Rental furniture

Item no.	Item	description	Width x depth x height	EUR/each	Quantity	EUR Total
36908		Refrigerator , 140 litre, white	⇒ 53 × 56 ↑ 85	63,00 EUR	<input type="text"/>	<input type="text"/>
36905		Combi kitchen , white, sink, 2-ring hob, refrigerator, heater (without connection)	⇒ 90 × 60 ↑ 90	220,00 EUR	<input type="text"/>	<input type="text"/>
36713.01		Paper basket	⊗ 25 ↑ 36	7,00 EUR	<input type="text"/>	<input type="text"/>
36805		Coat rack , alu	↑ 171	23,50 EUR	<input type="text"/>	<input type="text"/>
32151		Coat rack , alu with 5 hooks	⇒ 100,0	22,00 EUR	<input type="text"/>	<input type="text"/>

Place, Date

Company stamp



Authorised signature

ORDER FORM



Company: _____		Contact person: _____	
Address: _____		E-Mail: _____	
_____		Phone: _____	Fax: _____
Hall: _____	Stand-No: _____		

Stand lighting

For installation on wall elements

Item no.	Item	description	EUR/each	Quantity	EUR Total
31301		„Trapez“ long-arm-spotlight, 120 W suitable for lighting large surfaces	26,50 EUR	<input type="text"/>	<input type="text"/>
31303		„Buggy“ long-arm-spotlight, 50 W suitable for spot highlighting	47,00 EUR	<input type="text"/>	<input type="text"/>

For installation with power rail

Item no.	Item	description	EUR/each	Quantity	EUR Total
31327		„Trapez“ spotlight, 120 W	26,50 EUR	<input type="text"/>	<input type="text"/>
31348		three-gang-extension socket, with 1 m cable	15,50 EUR	<input type="text"/>	<input type="text"/>

Further items on request.

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Place, Date

Company stamp



Authorised signature

ORDER FORM

Company: _____		Contact person: _____	
Address: _____		E-Mail: _____	
_____		Phone: _____ Fax: _____	
Hall: _____	Stand-No: _____		

Wall elements and equipment

Item no.		description	EUR/each	Quantity	EUR Total
31200		Wallsize A 1 , white, 100 x 250 cm	43,00 EUR	<input type="text"/>	<input type="text"/>
Surcharge for colour on request.					
31209		Sliding door , white, lockable	120,00 EUR	<input type="text"/>	<input type="text"/>
31210		Curtain , white	52,50 EUR	<input type="text"/>	<input type="text"/>
31239		Advanced wall element , white, 250 x 100 cm	115,00 EUR	<input type="text"/>	<input type="text"/>

Item no.	Item	description	EUR/each	Quantity	EUR Total
31219		Shelf , white 100 x 30 cm	22,00 EUR	<input type="text"/>	<input type="text"/>
31221		Sloping display shelf for brochures , white 100 x 30 cm	22,00 EUR	<input type="text"/>	<input type="text"/>

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ORDER FORM

Company: _____

Contact person: _____

Address: _____

E-Mail: _____

Hall: _____ Stand-No: _____

Phone: _____ Fax: _____

Floor covering



Colour: **black**
 Price: 9.00EUR/sqm

Colour-No.: 3022
 Quantity/sqm EUR Total



Colour: **green**
 Price: 9.00EUR/sqm

Colour-No.: 3046
 Quantity/sqm EUR Total



Colour: **light grey**
 Price: 9.00EUR/sqm

Colour-No.: 3005
 Quantity/sqm EUR Total



Colour: **dark green**
 Price: 9.00EUR/sqm

Colour-No.: 3034
 Quantity/sqm EUR Total



Colour: **anthracite**
 Price: 9.00EUR/sqm

Colour-No.: 3000
 Quantity/sqm EUR Total



Colour: **red**
 Price: 9.00EUR/sqm

Colour-No.: 3025
 Quantity/sqm EUR Total



Colour: **light blue**
 Price: 9.00EUR/sqm

Colour-No.: 3026
 Quantity/sqm EUR Total



Colour: **dark red**
 Price: 9.00EUR/sqm

Colour-No.: 3055
 Quantity/sqm EUR Total



Colour: **blue**
 Price: 9.00EUR/sqm

Colour-No.: 3053
 Quantity/sqm EUR Total



Colour: **orange**
 Price: 9.00EUR/sqm

Colour-No.: 3033
 Quantity/sqm EUR Total



Colour: **dark blue**
 Price: 9.00EUR/sqm

Colour-No.: 3038
 Quantity/sqm EUR Total



Colour: **yellow**
 Price: 9.00EUR/sqm

Colour-No.: 3035
 Quantity/sqm EUR Total



Colour: **light green**
 Price: 9.00EUR/sqm

Colour-No.: 3023
 Quantity/sqm EUR Total

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_____		Phone: _____	
_____		Fax: _____	
Hall: _____	Stand-No: _____		

Technical equipment

Description	EUR/each	Quantity	EUR Total
Monitor 24" incl. table pedestal	100,00 EUR	<input type="text"/>	<input type="text"/>
*Plasma screen 32", diagonal 0,85 m	195,00 EUR	<input type="text"/>	<input type="text"/>
*Plasma screen 42", diagonal 1,06 m	270,00 EUR	<input type="text"/>	<input type="text"/>
*Plasma screen 55" ', diagonal 1,40 m	440,00 EUR	<input type="text"/>	<input type="text"/>
*Plasma screen 65", diagonal 1,45 m	610,00 EUR	<input type="text"/>	<input type="text"/>
Design stand	65,00 EUR	<input type="text"/>	<input type="text"/>
Shelf for Notebook	15,00 EUR	<input type="text"/>	<input type="text"/>
Wall mount	20,00 EUR	<input type="text"/>	<input type="text"/>

*all screens with USB-connection and HDMI-cable



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ORDER FORM

Company: _____		Contact person: _____	
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_____		Phone: _____ Fax: _____	
Hall: _____	Stand-No: _____		

Flowers / Plants

Item no.	Description	EUR/each	Quantity	EUR Total
1. Non-returnable items				
94601	Small flowering plants , in white ornamental bowl, approx. Ø 5 cm	10,50	EUR <input type="text"/>	<input type="text"/>
94608	Flowering plant in ornamental pot , approx. Ø 10 cm	14,50	EUR <input type="text"/>	<input type="text"/>
94604	Plant bowl , approx. Ø 25 cm (fl wering and foliage plants)	36,00	EUR <input type="text"/>	<input type="text"/>
94605	Plant bowl , approx. Ø 30-40 cm (fl wering and foliage plants)	45,50	EUR <input type="text"/>	<input type="text"/>
94609	Single plant , e.g. fern, ivy, cissus (without ornamental pot)	18,50	EUR <input type="text"/>	<input type="text"/>

2. Items for hire

94615	Decorative plant , Ficus benjamina or other in ornamental pot, approx. 150 cm	42,00	EUR <input type="text"/>	<input type="text"/>
94616	Decorative plant Ficus benjamina in ornamental pot, approx. 180-200 cm	60,00	EUR <input type="text"/>	<input type="text"/>

on request:

94617	Palm , decorative, approx. 180 cm in ornamental bowl, Kentia- or Areca-palm	66,00	EUR <input type="text"/>	<input type="text"/>
94618	Bay tree , approx. 180-200 cm in ornamental bowl (imitation teracotta pot)	60,00	EUR <input type="text"/>	<input type="text"/>
94619	Bamboo , decorative, approx. 180-200 cm in ornamental bowl	60,00	EUR <input type="text"/>	<input type="text"/>

3. Special requests:

31322	<p>Individual stand design / price according to quotation</p> <p>Planting up of customer's own containers with foliage and flowering plants, vase and container arrangements using cut flowers, design of stand area (flowerbeds).</p> <p>Contact: _____ contact person: _____ phone: _____</p>
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All plant containers and ornamental pots are made of white plastic. Table bowls and table arrangements are supplied in white ceramic containers. Please order special requests not later than 14 days before the start of the event. We shall of course be delighted to arrange your stand to your own specific tion (e.g. wall decorations, room divider designs, decorations in your own tubs and pots etc.). Please note the limited life of cut fl wers.



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Place, Date _____	Company stamp _____	Authorised signature _____
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GENERAL TERMS AND CONDITIONS OF CONTRACT OF FAIRNET GESELLSCHAFT FÜR MESSE-, AUSSTELLUNGS- UND VERANSTALTUNGSSERVICE MBH



1. General, Scope

- 1.1 The General Terms and Conditions of Contract shall apply to all business dealings of FAIRNET Gesellschaft für Messe-, Ausstellungs- und Veranstaltungsservice mbH (FAIRNET) with its contracting parties (customers). The General Terms and Conditions of Contract shall only apply if customer is an entrepreneur (Sect. 14 BGB (German Civil Code), a public law entity or special fund under public law.
- 1.2 The General Terms and Conditions of Contract shall apply in particular to the temporary letting of fair stands and the associated facilities (subject matter of contract) regardless of whether the fair stands are of modular construction or have been made to specification. Their relevant applicable version shall also apply as framework agreement to all future contracts for the letting of fair stands and the associated facilities closed with the same customer without FAIRNET being required to repeatedly make reference to it in each individual case. Any change of the General Terms and Conditions of Contract will be notified by FAIRNET without delay.
- 1.3 The General Terms and Conditions of Contract of FAIRNET apply exclusively. Deviating, conflicting or supplementary general terms and conditions of the customer shall only become integral part of the contract if and when FAIRNET has expressly agreed to the validity of the same. The requirement of consent shall apply in any event, for example even if FAIRNET being aware of customer's general terms and conditions rendered its services for the customer.
- 1.4 Agreements with customer entered into in a given case (including side agreements, amendments and supplements) shall always have priority over these General Terms and Conditions of Contract.
- 1.5 Representations and notices of legal relevance made by customer towards FAIRNET after contract formation (e.g. setting a deadline to remedy defects, declaration of withdrawal or reduction) shall be made in textual form in order to be valid.

2. Proposal, Formation of Contract

- 2.1 All proposals by FAIRNET shall be subject to change and non-binding unless they are expressly designated as binding or include a certain term of acceptance.
- 2.2 When a specific fair stand for a certain event is ordered by customer, it shall be considered a binding contractual offer. Unless stated otherwise in the order FAIRNET shall be entitled to accept this contractual offer within a period of two weeks after receipt of the same.
- 2.3 FAIRNET may state the acceptance either in textual form (e.g. by order confirmation) or by implication (e.g. by handover or invoicing).
- 2.4 Information by FAIRNET on the subject matter of its performance (e.g. weights, sizes, values in use, load-bearing capacities and technical data) and the depiction of the same (e.g. drawings, figures) shall be considered approximate only unless the usability for the contractual purpose requires strict conformity. They shall not constitute guarantee features but descriptions and designations of the subject matter of performance. Usual deviations and deviations necessary due to legal regulations or representation of technical improvements and the replacement of components by equivalent parts shall be permitted to the extent its use for the contractual purpose is not impaired.
- 2.5 FAIRNET reserves ownership or copyright in its offers, cost estimates and the drawings, figures, leaflets, catalogues, models and other documents and aids made available to customer. The provisions as to the copyright and other intellectual property rights as per No. 11 shall remain unaffected.

3. Price, Terms of Payment

- 3.1 Unless expressly specified, the prices indicated in the offer or price lists are net prices (plus applicable rate of value added tax).
- 3.2 Unless agreed otherwise, the prices shall be the remuneration for the letting of the subject matter of contract during the event including the costs of delivery and removal as well as setup and dismantling if necessary.
- 3.3 Invoices shall be paid within a period of eight (8) days from the date of invoicing but in any case prior to the handover of the fair stand without deduction unless agreed otherwise in writing. The timeliness of payment is determined by the date it has been credited to FAIRNET's account. Cheques shall be considered payment after encashment only.
- 3.4 Upon expiry of payment deadline (No. 3.3) customer defaults. Default interest of the applicable legal rate shall be paid on the invoice amount for the period of delay. FAIRNET reserves the right to assert further claims for damages caused by delay.
- 3.5 Customer shall have a right of set-off or retention insofar only that its claim has been determined without further legal recourse or is uncontested.

- 3.6 FAIRNET shall be entitled to render any outstanding performance against advance payment or by way of security only if circumstances become known to it after conclusion of the contract that are suitable to reduce the customer's financial standing and by which the settlement of outstanding debts by customer in relation to the relevant contract (including other individual orders falling under the same framework agreement) is jeopardized.

- 3.7 As regards changes of modular stands a flat rate of EUR 30.00 per change plus value added tax will be charged after the third change. After construction has started changes of the stand layout of modular systems and customized stands will only be made under the reserve of feasibility and upon additional charge (hourly rate EUR 50.00 plus material plus value added tax).

4. Delivery Time

FAIRNET's adherence to the obligations to deliver and perform requires a timely and proper fulfilment on the part of customer. It shall include a timely receipt of all documents to be supplied by customer, clarification and approval of plans, no hindrance at site, observance of the terms of payment agreed and other duties. If said prerequisites are not met in good time or in full, the delivery time shall be extended in a reasonable manner.

5. Cancellation of Contract

- 5.1 Customers cancelling their orders up to four weeks prior to start of construction without having the right of withdrawal shall pay a reimbursement of expenses amounting to 25% of the contract value plus value added tax. If cancelled two weeks prior to start of construction, the reimbursement amount shall be 75% and then 100%. The cancellation must be in writing to keep the time limit.
- 5.2 FAIRNET allows credit for the saved expenses and those advantages, however, that FAIRNET obtained by alternative use. Customer may request a reduction of the reimbursement if it can be proven that FAIRNET had less expense.
- 5.3 FAIRNET shall be entitled to withdraw from the contract if contractual payments due are not made by customer, FAIRNET set a final deadline for payment of five days and no payment is made within this grace period. FAIRNET shall also be entitled to withdraw from contract if customer breaches a contractual duty to pay regard to rights, objects of legal protection and interests of FAIRNET, and FAIRNET can no longer be reasonably expected to continue the contract.

6. Safety Precautions/Duties of Customer

- 6.1 Booths and lockable pieces of furniture are not burglar-proof. The locking mechanisms serve solely as privacy shield. The ordering stand security is therefore recommended. The customer is also recommended having both the subject matter of contract and the exhibits or similar as per No. 9 adequately insured. FAIRNET assumes no liability for objects left in the stand.
- 6.2 When materials or documents for the construction of the subject matter are handed over by customer, the latter shall safeguard third party rights not being violated by the work carried out and delivery made on the basis of customer's documents. We shall be under no obligation to check whether the information and documents handed over by customer violate third-party property rights. Customer undertakes to indemnify FAIRNET from all and any claims for damages or other third-party claims upon initial request and shall make good for all damage arising from such violation of intellectual property rights.

7. Handover

- 7.1 FAIRNET shall hand over the subject matter of contract on the date agreed or in such a manner that it is available at the start of the event.
- 7.2 The time of handover (No. 7.1) shall be no promise of guarantee by FAIRNET. FAIRNET shall not be liable for the impossibility or delay of handover caused by force majeure or any other event not foreseeable upon contract formation and not to be attributed to FAIRNET.
- 7.3 Customer shall check the condition and completeness of the subject matter upon handover. Any deviation as to quantity and quality shall be notified forthwith by customer. Sect. 377 HGB (Commercial Code) shall apply in this respect.
- 7.4 The handover cannot be rejected by customer for minor defects.
- 7.5 The risk of accidental loss or damage shall be transferred from FAIRNET to customer as soon as the subject matter of contract has been handed over. The bearing of risk by customer shall end upon return to FAIRNET.

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8. Duties of Customer

- 8.1 Customer shall treat the subject matter of contract with care. Affixing posters, nailing, painting or similar shall not be allowed. Any conversion or change of the subject matter of contract requires express approval by FAIRNET.
- 8.2 FAIRNET shall be notified forthwith by customer of any loss of or damage to the subject matter of contract or parts thereof.
- 8.3 The contractual relationship shall end at the end of the relevant event (fair), and dismantling shall start immediately upon its end unless agreed otherwise. Any object left at the stand will be disposed of without compensation.
- 8.4 Customer shall return the subject matter of the contract to FAIRNET immediately after the end of the event.
- 8.5 Customer shall have the duty of care and supervision for the entire subject matter of contract up to two hours following the close of the fair. If customer fails to meet his duties of care and supervision, it shall make good for any loss incurred by FAIRNET.
- 8.6 Customer shall take all necessary and reasonable measures to protect the subject matter of contract against damage or theft from handover to the return to FAIRNET.
- 8.7 Any use of the subject matter of contract by third parties shall subject to FAIRNET's express consent.

9. Liability by Customer

Customer shall be liable for the loss of or damage to the subject matter of contract in accordance with the legal provisions.

Customer shall be liable for all losses or damage to the subject matter of contract culpably caused by customer, its employees, agents or its own exhibits and facilities. Customer shall make good for all necessary expenses for the making/repair of the rented item up to maximally its value upon handover to customer. FAIRNET recommends insuring the subject matter of contract against loss, damage and vandalism at customer's expense. The insurable value will be advised by FAIRNET upon request. Any damaged infilling of modular stand walls will be charged at a piece price of EUR 50.00 plus value added tax.

10. Defects, Liability of FAIRNET

- 10.1 The subject matter of contract or parts thereof is/are not necessarily new. It shall in particular apply to fair stands of modular design. Minor signs of usage shall therefore not be considered defects.
- 10.2 Except where express provision is made to the contrary in the General Terms and Conditions of Contract including the provisions set out below, FAIRNET shall be liable for any breach of contractual and non-contractual duties as defined by the applicable statutory provisions.
- 10.3 As regards damages FAIRNET shall be liable on whatever legal grounds in cases of intent and gross negligence. In cases of ordinary negligence FAIRNET shall only be liable
 - for damage resulting from injury to life, body or health;
 - for damage resulting from breach of a material contractual duty (the fulfilment of which enables the proper performance of the contract in general and the performance of which the customer usually relies and may rely on); in such case, however, the liability of FAIRNET shall be limited to the replacement of the foreseeable, typically occurring damage.
- 10.4 The limitation of liability as per No. 10.3 shall not apply to cases where FAIRNET has fraudulently concealed a defect, given a guarantee or promised a quality of the subject matter of contract. The same shall apply to claims arising out of the product liability act.

11. Copyright and Other Intellectual Property Rights

- 11.1 The draft documents, plans, drawings, manufacturing and assembly documents as well as the design and concept description shall remain FAIRNET's intellectual property. Customer shall not be entitled to reproduce, utilize or disclose it to any third party without FAIRNET's consent. Customer shall also not be entitled to produce replicas from it unless agreed otherwise.
- 11.2 For any breach of the duties as per No. 11.1 customer shall pay a penalty of 50% of the remuneration agreed by the parties for the relevant subject matter of contract but not less than EUR 5,000.00. Said penalty will be set off against any damage claim. Any further claim in particular for omission shall remain unaffected.
- 11.3 Even after payment of the agreed remuneration the copyright in the documents as per No. 11.1 and the works made by FAIRNET shall remain with FAIRNET.
- 11.4 FAIRNET shall be entitled to place the name of FAIRNET in adequate size on the items, especially fair stands, made by FAIRNET or made according customer's plans. FAIRNET shall also be entitled to take its own photos free of charge and with no separate permit by customer of the services rendered and the fair stands let, publish and use the same for the purpose of advertising.
- 11.5 Customer shall grant FAIRNET the exclusive right of use and utilization with no restrictions as to time, content and location for all known and unknown types of use and media in connection with the services rendered and the fair stands let, thus including the subject matter of the contract, and the right of use of the images produced irrespective of their number and form for commercial and/or non-commercial purposes.

12. Choice of Law, Jurisdiction, Severability

- 12.1 The General Terms and Conditions of Contract and all legal relationships between FAIRNET and customer shall be subject to the law of the Federal Republic of Germany.
- 12.2 If customer is a merchant as defined by the Commercial Code, a public law entity or special fund under public law, sole including international place of jurisdiction for all disputes directly or indirectly arising out of the contractual relationship shall be FAIRNET's place of business in Leipzig. FAIRNET shall be entitled, however, to take legal action at the customer's general place of jurisdiction.
- 12.3 As far as the contract or these General Terms and Conditions of Contract contain any gap those legally effective provisions shall be considered agreed for filling such gap which would have been agreed by the parties based on the economic objective of the contract and the purpose of these General Terms and Conditions of Contract if they had been aware of the gap.

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